



**YANG MING MARINE TRANSPORT CORPORATION**  
**2003 ANNUAL REPORT**

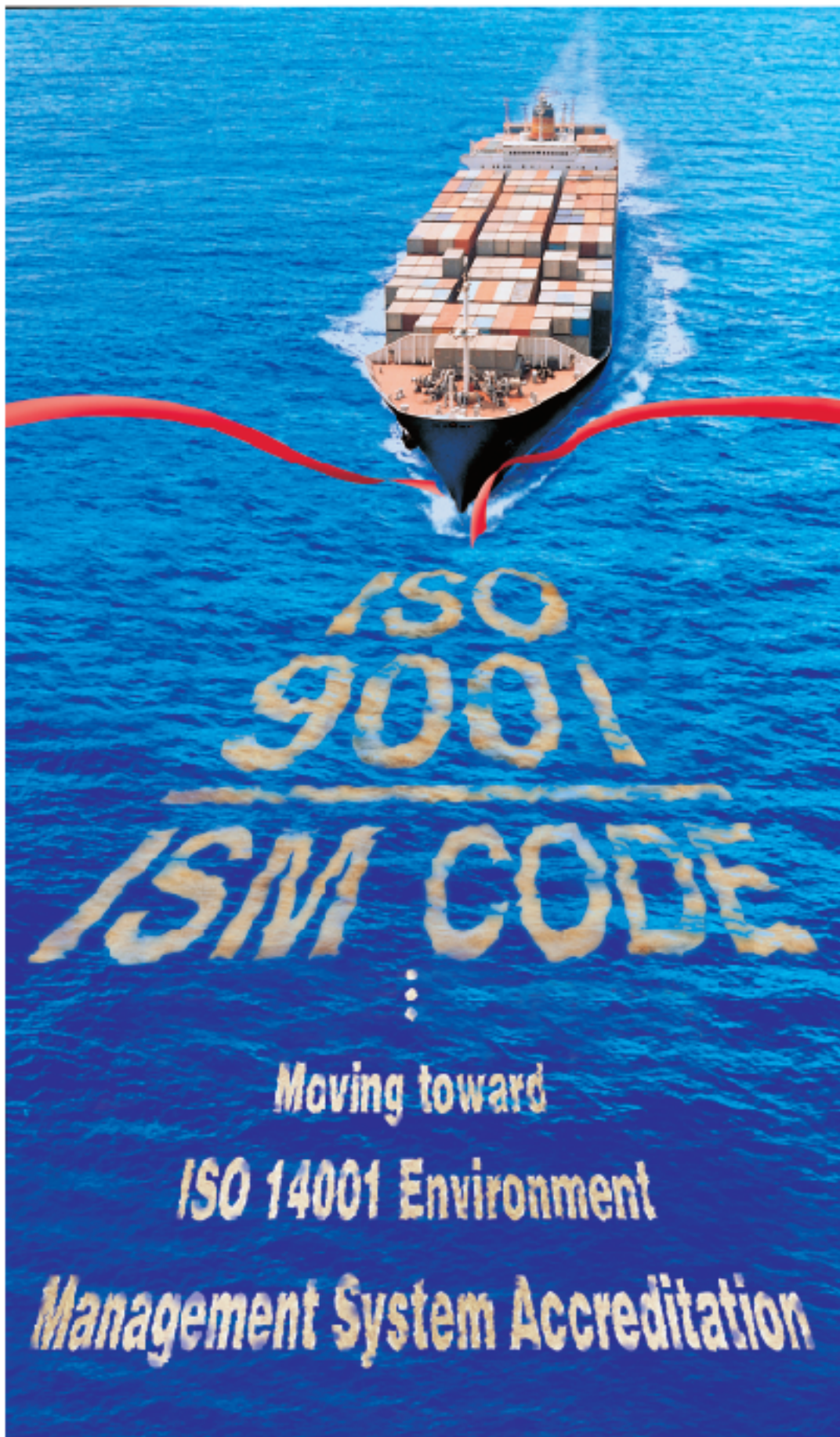


**APRIL 2004**

<http://mops.tse.com.tw> ; <http://www.yml.com.tw>

International Recognition

Excellent Service



---

## **Yang Ming Spokesman**

Name : Chi-Hsiung Liu

Position : Executive Vice President

Tel : (02) 2455-9988

E-mail Address : [davidliu@yml.com.tw](mailto:davidliu@yml.com.tw)

---

## **Yang Ming Head Office & Branch Offices in Taiwan**

Head office : 271 Ming De 1<sup>st</sup> Rd., Chidu, Keelung, Taiwan 206, R.O.C.

Tel : (02)2455-9988

Keelung Branch : 8F., 150 Xin Yi Rd., Keelung, Taiwan 200, R.O.C.

Tel : (02)2423-0149

Taichung Branch : 20F.-1, No. 241, Sec. 3, Wen Xin Rd., Taichung, Taiwan 407, R.O.C.

Tel : (04)2295-9188

Kaohsiung Branch : 999 Xin Sheng Rd., Kaohsiung, Taiwan 812, R.O.C.

Tel : (07)812-9200

---

## **Securities Handling Agent**

Name : Yuanta Core Pacific Securities Co., Ltd.

Address : 4F, No. 225, Sec. 3, Nanking E. RD., Taipei, Taiwan 104, R.O.C.

Tel : (02)2717-5566

<http://www.yuanta.com.tw>

---

## **Certified Public Accountant**

CPA : Annie Lin, Clark C. Chen

Name : Deloitte & Touche

Address : 12<sup>th</sup> F1., Hung Tai Century Tower, 156 Min Sheng E. Road, Sec. 3  
Taipei, Taiwan 105, R.O.C.

Tel : (02)2545-9988

<http://www.deloitte.com.tw>

---

## **Company Website**

<http://www.yml.com.tw>

---

# CONTENTS

|  | Page |
|--|------|
| CHAPTER 1 LETTER TO SHAREHOLDERS.....  | 1    |
| CHAPTER 2 COMPANY UPDATE .....   | 3    |
| 1. About our Company .....   | 3    |
| 2. Organizational Structure .....  | 4    |
| 3. Capital and Shares Issuance .....   | 6    |
| 4. Issuance of Corporate Bonds .....   | 7    |
| 5. Issuance of GDR .....   | 8    |
| CHAPTER 3 BUSINESS UPDATE .....  | 9    |
| 1. Business Profile, Operating Fleet & Service Scope .....                                 | 9    |
| 2. Market Analysis .....   | 9    |
| 3. Employees Status .....  | 10   |
| 4. Environmental Protection .....  | 11   |
| 5. Relationship with Employees .....   | 11   |
| 6. Important Contracts .....   | 11   |
| 7. Disposal or Acquisition of Major Assets .....   | 12   |
| CHAPTER 4 FUND UTILIZATION PLAN .....  | 13   |
| CHAPTER 5 FINANCIAL STATEMENTS AND REPORTS .....   | 14   |
| 1. Condensed Balance Sheets and Income Statements for the years from<br>1999 to 2004 ..... | 14   |
| 2. Financial Statement Analysis for the years from 1999 to 2004 .....                      | 15   |
| 3. Financial Reports As of Dec. 31, 2003 .....   | 16   |
| 4. Parents and Subsidiaries Financial Reports As of Dec. 31, 2003 .....                    | 46   |

# **CHAPTER 1 LETTER TO SHAREHOLDERS**

## **1. A Report on Business Operations in 2003**

Yang Ming was privileged to have a bountiful year of productivity in 2003. Despite the outbreak of Severe Acute Respiration Syndrome (SARS) and the tensions of the Iraq War in the first half of the year, the marine shipping industry overall was fortunate with only limited ill effects from each crisis. Both liner shipping and bulk markets surged rapidly from the second half of 2003 after market uncertainty finally declined. Above all, with the help of the stronger recovery of the global economy as well as our own effective cost-down measures implemented, Yang Ming is now pleased to report that it has achieved an operating revenue amounting to NT\$62.9 billion with after-tax net profits of NT\$6.25 billion in 2003.

## **2. Business Outlook and Strategies for 2004**

The outlook of the marine industry is still looking optimistic in 2004. For overall container transportation, trade has surpassed 8% in growth and the balance in terms of tonnage supply and demand remains positive. As for the bulk market, prospects for thriving business seem comparatively intact due to the strong demand for raw materials in China and the ensuing transportation bottleneck. However, the industry also faces high cost-inflation pressures from charter rates, rising prices for vessel construction, containers and fuel. Furthermore, China's tightening of policies and the pressure of rising U.S. interest rates are also two important inflationary factors to keep in mind.

To cope with the changing business environment and meet the requirements of customers, Yang Ming's business strategies for 2004 is as follows:

- To expand slot deployment in long-haul liner services to match market organic growth.
- To strengthen our business scale on our niche markets of the North American East Coast, the Mediterranean and the Middle East to further enhance our competitive edge.
- To realign working procedures and cost-down measures to control the costs of operations.
- To integrate information technology systems to improve our management efficiency.

In 2004, Yang Ming's current new vessel orders of three 5,500-TEU full-container vessels and two 77,000-DWT bulk carriers are expected to be delivered and deployed for our Trans Pacific routes and tramp operations respectively. In line with international formalities imposed by the International Maritime Organization (IMO), Yang Ming has obtained International Ship and Port

Facility Security (ISPS) Code accreditation in April of 2004. Each of the just-mentioned accomplishments is anticipated to further enhance and broaden the scope and efficiency of our global operations.

In light of a future full of opportunities and challenges, Yang Ming is fully committed to making every effort to improve our operations and empower ongoing innovation to assure sustained growth for years to come. Yang Ming is extremely grateful to all of our shareholders, customers and employees for their significant contributions and hope that our whole-hearted endeavors will continue to earn your trust and support.

Yours truly,

Dr. Frank F.H. Lu  
Chairman

## CHAPTER 2 COMPANY UPDATE

### 1. About our company

Yang Ming was established on December 28, 1972, and publicly listed on the Taiwan Stock Exchange in 1992. Originally, it was a state-owned enterprise, which was privatized in February 1996 as part of the government's privatization program. Our company is headquartered at No. 271, Ming De 1<sup>st</sup> Road, Chidu, Keelung, Taiwan, and maintains branch offices at Keelung, Taichung, and Kaohsiung. To provide global service, it has subsidiaries, agents, and representatives' offices in all service districts around the world.

International shipping of containers is its core business with additional operations via bulk carriers and oil tankers. Yang Ming has established a close-knit, rapid, full-container global shipping network with various kinds of vessels including bulk carriers, an operating oil tanker for CPC, as well as large numbers of full-container ships, which crisscross 73 nations in Asia, North America, Europe, the Mediterranean, and the Middle East, which are served by more than 170 business stations. Yang Ming was cited as one of the most satisfactory marine transporters in service and reliability and also ranked as the world's second most acclaimed shipping company by the London-based British Shipper Consultation. In 1996, Yang Ming obtained ISO 9002 and ISM Code accreditation and also won the ROC's National Outstanding Quality Case Award. In 2003, we again passed the verification of ISO 9001:2000.

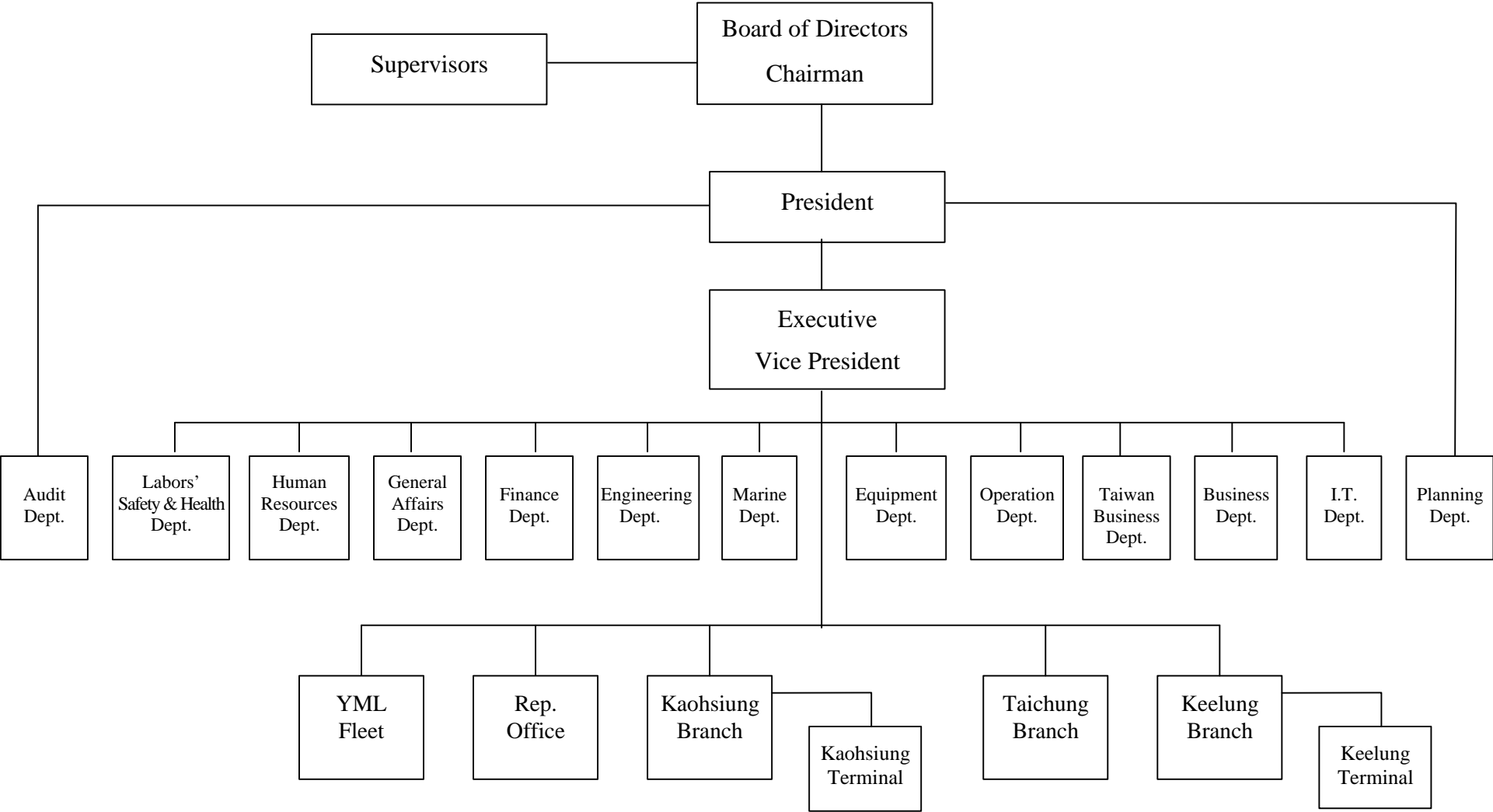
Since being privatized in 1996, Yang Ming has followed the policy of diversification and has gradually become an international conglomerate by extending its antenna to the fields of international logistics, wharf operations, inland transportation, and holding companies and by forming strong alliances with other shipping firms. This has enabled Yang Ming to greatly expand its business realm, increase its shipping routes, shorten the time of transportation, and reduce the costs of operations. Since 2002, it has accelerated its steps to rejuvenate its fleet aimed at providing better services and making more business breakthroughs.

Besides business operations, Yang Ming pays great attention to contributing back to society by holding international art carnivals, children's drawing contests, and by making marine visual materials for distribution to primary schools throughout the nation as teaching aids. When the devastating earthquake hit Taiwan on September 21, 1999, Yang Ming shipped large amounts of relief goods to the disaster area. In addition, we have regularly sponsored various public-interest and environmental-protection activities, including the International Container Art Festival, the Hakka Tong-flower Festivities, and the Clean Beach Campaign, etc.

## 2. Organizational Structure

2.1 Yang Ming organizational structure is shown below:

-- 4 --





## 2.2 Directors and Supervisors

Dec. 31, 2003

|  |  |  |               |                 |               |                      |               |               |               |
|--|--|--|---------------|-----------------|---------------|----------------------|---------------|---------------|---------------|
| Position                                     | Chairman Board of Directors                    | Director   | Director      | Director        | Director      | Executive Supervisor | Supervisor    | Director      | Director      |
| Name   | Feng -Hai Lu                                   | Wong-hsiu Huang  | Jin-yuan Chen | Chia-juch Chang | Fu-mei Chu    | Yu-Hsien Lin         | He-gui Chen   | Benny T. Hu   | Nina Kung     |
| Date appointed                               | Jun. 20, 2001                                  | Jun. 20, 2001  | Jun. 20, 2001 | Jun. 20, 2001   | Jun. 20, 2001 | Jun. 20, 2001        | Jun. 20, 2001 | Jun. 20, 2001 | Jun. 20, 2001 |
| Term of appointment                          | Reelection upon expiration of effectual period |  |               |                 |               |                      |               |               |               |
| Holding shares                               | shares   | Directors and Supervisors herein as representatives of the MOTC, and holding a total of 781,738,458 shares |               |                 |               |                      |               | 925,846       | 51,322,802    |
|  | ratio of holding shares(%)                     | which represent 40.16 % of the company's stocks  |               |                 |               |                      |               | 0.05%         | 2.64%         |
| Spouse, under-aged children's holding shares | shares   | -  | 767           | -               | -             | -                    | -             | -             | -             |
|  | ratio of holding shares(%)                     | -  | -             | -               | -             | -                    | -             | -             | -             |

## 2.3 Top management

Dec. 31, 2003

| Position                          | Name                | Date appointed | Entitled for other companies presently                  |
|-----------------------------------|---------------------|----------------|---|
| President                         | Wong-hsiu Huang     | Aug. 1, 2001   | Chairman of Ching Ming Investment Co.,Ltd.              |
| Senior Executive Vice President   | Ming-sheu Tsai      | July 3, 2001   | President of Young-Carrier Co., Ltd.                    |
| Executive Vice President          | Robert Shuh-shun Ho | Feb. 15, 1996  | Chairman of All Oceans Transportation Inc.              |
| Executive Vice President          | R.B.Chiou           | Nov. 1, 1998   | Director of Yang Ming Shipping Europe GmbH Hamburg      |
| Executive Vice President          | Chi-shung Liu       | Jan. 1, 2001   | President of All Oceans Transportation Inc.             |
| Vice President / Keelung Branch   | Jinn-hsing Wang     | Feb. 15, 1996  | President of Jing Ming Transportation Co., Ltd.         |
| Vice President / Kaohsiung Branch | Sen-rong Liu        | Jan. 1, 2001   | President of Hong Ming Terminal & Stevedoring Co., Ltd. |

## 3. Capital and Shares Issuance

### 3.1 Capital and shares

#### 3.1.1 Shares category

Dec. 31, 2003

| Shares category | Authorized capital |          |               |                     |               | Amount of shares of convertible bonds |
|-----------------|--------------------|----------|---------------|---------------------|---------------|---------------------------------------|
|                 | Shares Issued      |          |               | Non-issuance shares | Total shares  |                                       |
|                 | Listed             | Unlisted | Total         |                     |               |                                       |
| Common stock    | 1,946,706,501      | -        | 1,946,706,501 | 453,293,499         | 2,400,000,000 | 252,340,316                           |

#### 3.1.2 Shares issuance

| Date      | Par value (NT\$) | Authorized capital |                | Actual capital received |                | Notes  |                                |
|-----------|------------------|--------------------|----------------|-------------------------|----------------|--|--------------------------------|
|           |                  | Shares             | Amount (NT\$)  | Shares                  | Amount (NT\$)  | Sources of capital                                       | Capital source other than cash |
| Oct. 2003 | 10               | 2,400,000,000      | 24,000,000,000 | 1,853,358,152           | 18,533,581,520 | Convertible bonds transformation<br>190,421,220          | -                              |
| Dec. 2003 | 10               | 2,400,000,000      | 24,000,000,000 | 1,946,706,501           | 19,467,065,010 | Convertible bonds transformation<br>933,483,490 ( Note ) |                                |

Note : The incremental capital approved by the Ministry of Economic Affairs on Feb. 2004

### 3.2 Market price per share, net worth, earnings, and dividends during the latest 2 years

Unit : NT Dollars

| Items                | Year  | 2002                               | 2003                               | Jan. 1, 2004~<br>Apr. 30, 2004     |
|----------------------|---|------------------------------------|------------------------------------|------------------------------------|
|                      | Market-price per share                        | Highest price                      | 13.15                              | 35.50                              |
| Lowest price         |   | 6.40                               | 12.65                              | 27.5                               |
| Average price        |   | 8.80                               | 24.52                              | 37.76                              |
| Net worth per share  | Unappropriated                                | 13.28                              | 17.10                              | 19.05                              |
|                      | Appropriated                                  | 12.68                              | -                                  | -                                  |
| Earnings per share   | Weighted average number of outstanding shares | 1,765,928(Note)<br>thousand shares | 1,796,716(Note)<br>thousand shares | 1,976,559(Note)<br>thousand shares |
|                      | Earnings per share                            | 0.64                               | 3.70                               | 1.23                               |
| Dividends per share  | Cash dividend                                 | 0.60                               | 2.30                               | -                                  |
|                      | Stock dividend                                | -                                  | 0.50                               | -                                  |
| Return on Investment | Price / Earnings ratio                        | 13.75                              | 6.63                               | -                                  |
|                      | Price / Cash dividends ratio                  | 14.67                              | 10.66                              | -                                  |
|                      | Cash dividends/ Price ratio                   | 0.068                              | 0.094                              | -                                  |

Note : The Shares are weighted average shares after Treasury stock deduction.

## 4. Issuance of Corporate Bonds

### 4.1 Status of Corporate Bonds Issuance :

Apr 30,2004

| Bond Category   | First Domestic Convertible Bonds        | Third Debenture Bonds (secured)         | Fourth Debenture Bonds (secured)   | Fifth Debenture Bonds (secured)                          | Sixth Debenture Bonds  | Seventh Debenture Bonds                                       | Eighth Debenture Bonds                                     | Ninth Debenture Bonds   | Second Domestic Convertible Bonds                   |
|---|---|---|--|--|--|---|--|---|---|
| Date of Issuance  | Aug. 2, 1997                            | June 30, 1999                           | July 20, 1999  | Nov. 25, 1999.   | June 1, 2000   | Nov. 20, 2000   | July 16, 2001  | July 2, 2002 ~ July 5, 2002   | Aug. 7, 2003  |
| Par Value   | NTD 100 thousand                        | NTD 1 million                           | NTD 1 million  | NTD 1 million  | NTD 1 million  | NTD 1 million   | NTD 1 million  | NTD 1 million   | NTD 100 thousand                                    |
| Place of Issuance and Exchange                                      | R.O.C.                                  | R.O.C.                                  | R.O.C.   | R.O.C.   | R.O.C.   | R.O.C.  | R.O.C.   | R.O.C.  | R.O.C.  |
| Issuance Price  | 100% of par value                       | 100% of par value                       | 100% of par value  | 100% of par value  | 100% of par value  | 100% of par value   | 100% of par value  | 100% of par value   | 100% of par value                                   |
| Total Amount  | NTD 2,500 million                       | NTD1,000 million                        | NTD 1,300 million  | NTD 700 million  | NTD 3,000 million  | NTD 2,400 million   | NTD 1,100 million  | NTD 3,000 million   | NTD 8,000 million                                   |
| Interest Rate   | 4.5%                                    | 5.8000~5.8841%                          | 5.72%  | 5.75%  | 7 years ( 1,200 million ) -5.70%<br>10 years ( 1,800 million ) -6.09%  | 6.02%   | 4.49%  | 3.85%   | 0%  |
| Terms of Reimbursement  | 7 years, Date of maturity: Aug. 1, 2004 | 3 years, Date of maturity: July 7, 2002 | 3 years, Date of maturity: July 23, 2002   | 5 years, Date of maturity: Nov. 25, 2004                 | 7 years, Date of maturity: June 7, 2007<br>10 years, Date of maturity: June 9, 2010  | 12years, Date of maturity: Nov. 29, 2012                      | 7years, Date of maturity: July 20, 2008                    | 5years, Date of maturity: July 5, 2007  | 5years  |
| Guarantor   | Nil                                     | Nil<br>(Vessels as guarantees)          | The International Commercial Bank of China Foreign Dept.<br>Hua Nan Commercial Bank Ltd Chi Du Branch<br>Land Bank of Taiwan Business Dept | Taipei Bank<br>Chien Cheng branch                        | Nil  | Nil   | Nil  | First Commercial Bank Keelung Branch,<br>Land Bank of Taiwan Business Dept,<br>The International Commercial Bank of China Foreign Dept.,<br>Chiao Tung Bank Loan Dept.,<br>Hua Nan Commercial Bank Chi Du Branch. | Nil   |
| Trustee   | Bank of Taiwan Trust Dep.               | Central Trust of China Trust Dep.       | Central Trust of China Trust Dep.  | Central Trust of China Trust Dep.                        | Central Trust of China Trust Dep.  | Central Trust of China Trust Dep.                             | Central Trust of China Trust Dep.                          | Central Trust of China Trust Dep.   | Land Bank Of Taiwan Trust Dep.                      |
| Underwriter   | Capital Securities Corp.                | Capital Securities Corp.                | Taiwan International Securities Corp. ;<br>Capital Securities Corp.  | Masperlink Securities Corp. ;<br>Taiwan Securities Corp. | Taiwan International Securities Corp.,<br>Taiwan Securities Corp.,<br>Capital Securities Corp.,<br>MasterLink Securities Corp.,<br>Core Securities Corp. | Jih Sun Securities Corp.<br>Taiwan Securities Corp.           | Yuanta Core Pacific Securities                             | Nil   | KGI Securities Co.Ltd                               |
| Audit Lawyer  | Attorney at Law Jason S. G. Lin         | Attorney at Law Jason S. G. Lin         | Attorney at Law Jason S. G. Lin  | Attorney at Law Jason S. G. Lin                          | Attorney at Law Jason S. G. Lin  | Attorney at Law Jason S. G. Lin                               | Attorney at Law Jason S. G. Lin                            | Attorney at Law Jason S. G. Lin   | Attorney at Law Jason S. G. Lin                     |
| Audit Accountant  | TN SOONG & Co.                          | TN SOONG & Co.                          | TN SOONG & Co.   | TN SOONG & Co.   | TN SOONG & Co.   | TN SOONG & Co.  | TN SOONG & Co.   | TN SOONG & Co.  | TN SOONG & Co.                                      |
| Way of Reimbursement  | Reimbursed in cash upon maturity        | Reimbursed in cash upon maturity        | Reimbursed in cash upon maturity   | Reimbursed in cash upon maturity                         | Maturity :<br>7years:For5,6,7years, 33%, 33%, 34% due respectively.<br>10years: For8,9,10 years, 33%, 33%, 34% due respectively.                         | Maturity : For 10,11,12 years, 20%, 40%,40% due respectively. | Maturity : For 5,6,7 years, 20%, 40%,40% due respectively. | Reimbursed in cash upon maturity  | Reimbursed in cash upon maturity                    |
| Unreimbursed Amount   | NTD100 thousand                         | NTD 1,000 million                       | NTD 1,300 million  | NTD 700 million  | NTD 3,000 million  | NTD 2,400 million   | NTD 1,100 million  | NTD 3,000 million   | NTD 2,812 million                                   |
| Conditions of Recall or Recall in Advance                           | Yes                                     | Yes                                     | Nil  | Nil  | Nil  | Nil   | Nil  | Nil   | Yes   |
| Conditions of Restriction   | Nil                                     | Nil                                     | Nil  | Nil  | Nil  | Nil   | Nil  | Nil   | Nil   |
| Credit Rating Agency, Rating Date, Rating                           | Nil                                     | Nil                                     | Nil  | Nil  | Taiwan Ratings Corporation,<br>Mar. 6, 2000 twA  | Taiwan Ratings Corporation,<br>Sep. 26, 2000 twA              | Taiwan Ratings Corporation,<br>June 21, 2001 twA           | Nil   | Taiwan Ratings Corporation,<br>Jan. 27, 2003 twBBB+ |
| Amount of Converted Common Stock , GDR or other valuable securities | NTD 2,499.90 million<br>(Note 1)        | Inappropriate                           | Inappropriate  | Inappropriate  | Inappropriate  | Inappropriate   | Inappropriate  | Inappropriate   | NTD 5,188 million                                   |

Note 1: The First Domestic Convertible Bonds were not traded on the market on March 12 ,2004.

## 4.2 Issuance of Convertible Bonds

| Bond Category                      |             | First Domestic Convertible Bonds |        |        |        |                                |
|------------------------------------|-------------|----------------------------------|--------|--------|--------|--------------------------------|
| Period                             |             | 2000                             | 2001   | 2002   | 2003   | Jan. 1, 2004~<br>Apr. 30, 2004 |
| Market Price                       | the highest | 100.80                           | 101.60 | 104.00 | 189.00 | 243.00                         |
|                                    | the lowest  | 95.00                            | 96.00  | 95.90  | 103.50 | 191.00                         |
|                                    | the average | 97.22                            | 99.81  | 101.35 | 144.82 | 228.27                         |
| Convertible Price                  |             | 20.70                            | 17.10  | 15.66  | 15.66  | --                             |
| Issuance Date                      |             | Aug. 2, 1997                     |        |        |        |                                |
| Convertible Price at Issuance Date |             | NT\$31.67                        |        |        |        |                                |

| Bond Category                      |             | Second Domestic Convertible Bonds |                                |        |                                |
|------------------------------------|-------------|-----------------------------------|--------------------------------|--------|--------------------------------|
| Period                             |             | 2A                                |                                | 2B     |                                |
| Items                              |             | 2003                              | Jan. 1, 2004~<br>Apr. 30, 2004 | 2003   | Jan. 1, 2004~<br>Apr. 30, 2004 |
| Market Price                       | the highest | 133.30                            | 170.00                         | 133.20 | 168.00                         |
|                                    | the lowest  | 103.10                            | 117.20                         | 103.10 | 113.00                         |
|                                    | the average | 119.97                            | 145.37                         | 119.44 | 143.57                         |
| Convertible Price                  |             | 26.13                             | 26.13                          | 26.13  | 26.13                          |
| Issuance Date                      |             | Aug. 7, 2003                      |                                |        |                                |
| Convertible Price at Issuance Date |             | NT\$26.13                         |                                |        |                                |

## 5. Issuance of GDR

### Conditions of the issuance of GDR

Apr. 30, 2004

| Date of Issuance  |                                    | Nov. 14, 1996  |            |
|---|------------------------------------|--|------------|
| Items   |                                    |  |            |
| Place of Issuance and Exchange                                    |                                    | London Stock Exchange  |            |
| Total amount of Issuance  |                                    | USD 116,392,201.2  |            |
| Issuance price  |                                    | USD 11.64  |            |
| Total units of Issuance   |                                    | 9,999,330 units of GDR   |            |
| Underling security  |                                    | Capital increase by public offering of common shares               |            |
| Units of underling security                                       |                                    | 99,993,300 common shares   |            |
| The right & obligation of GDR holders                             |                                    | Same right & obligation with the YMTC'S common shares              |            |
| Depository  |                                    | Citibank N. A.   |            |
| Custodian   |                                    | Citibank N. A. Taipei branch                                       |            |
| Outstanding shares (Dec. 31, 2003)                                |                                    | 74,976,458 shares  |            |
| Allocation of related expenses for issuance and During existence. |                                    | To be borne by the company   |            |
| Major covenants of deposit agreement and Custody agreement        |                                    | In accordance with the law of R.O.C. and State of New York, U.S.A. |            |
| Market price per unit   | 2003                               | the highest  | USD 10.326 |
|   |                                    | the lowest   | USD 3.924  |
|   |                                    | the average  | USD 7.099  |
|   | From Jan. 1, 2004 to Apr. 30, 2004 | the highest  | USD 13.392 |
|   |                                    | the lowest   | USD 8.348  |
|   |                                    | the average  | USD 11.355 |

## CHAPTER 3 BUSINESS UPDATE

### 1. Business Profile, Operating Fleet & Service Scope

#### 1.1 Business Profile :

1.1.1 Domestic and overseas marine shipment service.

1.1.2 Domestic and overseas marine passenger service.

1.1.3 Warehouse, pier, tugboat, barge, container freight station and terminal operations.

1.1.4 Maintenance and repair, chartering sales and purchase of ships.

1.1.5 Maintenance and repair, lease, sale and purchase of containers as well as chassis.

1.1.6 Shipping agency.

1.1.7 Ocean freight forwarding service.

1.1.8 Besides licensed business, all other business items that are not banned or restricted.

#### 1.2 Operating Fleet & Service Scope :

As of Dec. 31, 2003, YML operates 68 vessels consisting of 61 full container vessels, 5 panamax bulk carriers and 2 tankers.

The service scope of year 2003 includes the following three categories:

- Container Liner Service

Offering frequent fixed-day weekly services for the trades of Asia / US East Coast, Asia / US West Coast, Asia / North Europe, Asia / Mediterranean, US East Coast / North Europe, US East Coast / Mediterranean, and Intra-Asia regional routes.

- Tramp Service

Providing bulk cargo service.

- Proxy Service

Operating 2 tankers on behalf of other Carriers.

#### 1.3 Cargo structure for full container vessels from 2001 to 2003 :

Unit : TEU

| Items                 | 2003      | Pct. | 2002      | Pct. | 2001      | Pct. |
|-----------------------|-----------|------|-----------|------|-----------|------|
| Cargo for Trans-ocean | 1,290,166 | 64%  | 1,159,005 | 68%  | 1,148,906 | 75%  |
| Cargo for Intra-Asia  | 737,790   | 36%  | 553,040   | 32%  | 381,376   | 25%  |
| Total                 | 2,027,956 | 100% | 1,712,045 | 100% | 1,530,282 | 100% |

## 2. Market Analysis

### 2.1 Transpacific Trade

According to the JOC PIERS report, YML's market share on the Transpacific eastbound was around 4.01% in 2003. The upgrading of PSW-2 Service and the launching of the new PSW-4

service provide moderate expansion for YML in 2004, with expected market share enhancement of 4.28%.

Looking ahead toward the FY 2004, harmonious market supply and demand should bring about a manageable balance.

## 2.2 F.E.-Europe/Mediterranean Trade

On the demand side, the worldwide economy has been bettered from 2002 while the cargo volume rose to about 20% in 2003. On the supply side, the capacity has increased by about 13% during the same period. With the launch of a new service and calling port adjustment, YML's market share grew from 4.67% in 2002 to 6.12% in 2003. .

It is widely expected that the Asia-Europe/Mediterranean trade will stay at the star position of the main East-West liner routes in 2004 with projections showing overall market growth at 10% or above.

## 2.3 Transatlantic Trade

Viewing the whole marine liner market, the growth of cargo volume in the Transatlantic trade is lower than the Transpacific Trade and the F.E.- Europe Trade. Nevertheless, the development of the Transatlantic trade is focusing on the Westbound sector from Europe and the Mediterranean to the East Coast of America.

## 2.4 Intra-Asia Trade

Intra-Asia trade has become the biggest liner trade in the world. The Asian economy has been growing vigorously after recovering from the Asian financial crisis. The volume of growth for the trade is expected to have an annual growth rate of 5% through 2004.

On the supply side, a reluctance to launch new services resulted from a soaring charter hire of vessels, and from the shifting of fleets from intra-Asia trade to East-West long haul sectors to accommodate the strong demand of the latter, and thus, the space shortage in the Intra-Asia trade is expected to worsen. Restoring ocean freights in this trade might be beneficial.

## 3. Employees Status

| Year                  |                         | 2002  | 2003  | Apr. 30, 2004 |
|-----------------------|-------------------------|-------|-------|---------------|
| Number of employees   | Office service          | 822   | 842   | 892           |
|                       | Sea service             | 372   | 269   | 241           |
|                       | Total                   | 1,194 | 1,111 | 1,133         |
| Average age           |                         | 40.38 | 40.82 | 40.81         |
| Average service years |                         | 11.57 | 11.86 | 11.89         |
| Education level       | Ph. D                   | 1     | 3     | 3             |
|                       | Master's degree         | 68    | 84    | 84            |
|                       | College degree          | 850   | 853   | 821           |
|                       | High school degree      | 205   | 143   | 167           |
|                       | Middle school and below | 70    | 28    | 58            |

Note: Number of employees are average of the year, and on-call shipmen waiting for dispatch are not included.

#### 4. Environmental Protection

All of our company's vessels are installed with pollution prevention equipment which is periodically inspected in order to meet the requirements of international conventions.

#### 5. Relationship with Employees

The employment relationship is good and there is no significant dispute amongst our employees with our management.

#### 6. Important Contracts

Apr. 30, 2004

| Name of contract                             | Party                      | Contract Period        | Primary content  |
|--|----------------------------|------------------------|--|
| Vessel Sharing and Slot Allocation Agreement | K LINE<br>HJS<br>SEN       | 1/1/2003-12/31/2004    | Asia/U.S. West Coast ;<br>Asia/U.S. East Coast ;<br>Asia/Med/Europe ; U.S. East Coast / North Europe ; U.S. East Coast / Med liner service |
| Slot Release Agreement                       | MOL<br>HMM<br>K LINE       | 5/29/2003-5/28/2005    | Asia/Med liner service   |
| Slot Exchange Agreement                      | CNC                        | 8/1/2003-9/30/2004     | Intra-Asia service   |
| Slot Exchange Agreement                      | EMC                        | 9/1/2003-9/30/2004     | Intra-Asia service   |
| Slot Release Agreement                       | Yi-Tong Shipping Co., Ltd. | 3/22/2003-3/22/2005    | Intra-Asia service   |
| Cross Slot Charter Agreement                 | PIL<br>K LINE              | 5/29/2003~5/29/2004    | FE-M.East liner service  |
| Slot Charter Agreement                       | TCH                        | 12/16/2003 ~12/15/2004 | Taiwan – China liner service   |

#### 7. Disposal or Acquisition of Major Assets

##### 7.1 Acquisition of Major Assets

##### 7.1.1 Yang Ming Marine Transport Corp Acquisition of Major Assets

(Unit: NT\$1,000)

| Items             | Acquisition Date | Price      | Sellers  | Relationship with YMTC | Status                               |
|-------------------|------------------|------------|--|------------------------|--------------------------------------|
| Container Vessel  | Apr. 2003        | 450,284    | All Oceans Transportation Inc.   | Related Party          | In operating                         |
| Container Vessels | Jul. 2003        | 5,198,940  | All Oceans Transportation Inc.   | Related Party          | One in operating/<br>Two in building |
| Bulk Carriers     | Jul. 2003        | 1,393,180  | Kuang Ming Shipping Corp.  | Related Party          | In building                          |
| Container Vessels | Aug. 2003        | 1,297,356  | China Shipbuilding Corp.   | Non Related Party      | In building                          |
| Container Vessels | Oct. 2003        | 10,764,864 | Hyundai Heavy Industries Co., Ltd.   | Non Related Party      | In building                          |
| Chassis           | Dec. 2003        | 550,072    | Hyundai Translead  | Non Related Party      | In operating                         |
| Container Box     | Jan. 2004        | 804,409    | Singamas Container Holding Limited   | Non Related Party      | In operating                         |
| Container Vessels | Feb. 2004        | 3,322,526  | All Oceans Transportation Inc.   | Related Party          | In operating                         |
| Building          | Mar. 2004        | 1,677,000  | De He Construction Co. Ltd., Guang He Construction Co. Ltd., Guang He Investment Co. Ltd., Guang Ji Engineering Co. Ltd. | Non Related Party      | Leasing out                          |

### 7.1.2 Subsidiaries Acquisition of Major Assets

(Unit: NT\$1,000)

| Company                            | Items             | Acquisition Date | Price     | Sellers                          | Relationship with the Company | Status       |
|------------------------------------|-------------------|------------------|-----------|----------------------------------|-------------------------------|--------------|
| All Oceans Transportation Inc.     | Container Vessel  | Jan. 2003        | 1,732,980 | China Shipbuilding Corp.         | Non related party             | Sold         |
|                                    | Container Vessel  | Jan. 2003        | 709,408   | Yang Ming Marine Transport Corp. | Related Party                 | Charter out  |
|                                    | Bulk Carrier      | Feb. 2003        | 467,692   | Bel Tramp Shipping S.A.          | Non related party             | Charter out  |
|                                    | Bulk Carrier      | Feb. 2003        | 734,963   | Imabari Shipbuilding Co., Ltd.   | Non related party             | Charter out  |
|                                    | Container Vessel  | Mar. 2003        | 397,117   | Yang Ming Marine Transport Corp. | Related Party                 | Charter out  |
|                                    | Container Vessels | Jun. 2003        | 1,297,356 | China Shipbuilding Corp.         | Non related party             | In building  |
|                                    | Container Vessels | Jan. 2004        | 1,989,482 | Yang Ming Marine Transport Corp. | Related Party                 | Charter out  |
|                                    | Container Vessels | Jan. 2004        | 6,086,498 | China Shipbuilding Corp.         | None Related Party            | In operating |
|                                    | Container Vessel  | Mar. 2004        | 1,729,038 | Yang Ming Marine Transport Corp. | Related Party                 | Charter out  |
| Kuang Ming Shipping (Panama) Corp. | Bulk Carriers     | Jan. 2003        | 1,393,180 | China Shipbuilding Corp.         | Related Party                 | Sold         |
| Kuang Ming Shipping Corp.          | Container Vessel  | Apr. 2003        | 459,334   | All Oceans Transportation Inc.   | Related Party                 | Charter out  |

### 7.2 Disposal of Major Assets

#### 7.2.1 Yang Ming Marine Transport Corp Disposal of Major Assets

(Unit: NT\$1,000)

| Items             | Acquisition Date | Disposal Date | Book Value | Disposal Price | Disposal Income | Buyers                         | Relationship with the Company |
|-------------------|------------------|---------------|------------|----------------|-----------------|--------------------------------|-------------------------------|
| Container Vessel  | May 1992         | Jan. 2003     | 709,408    | 709,408        | -               | All Oceans Transportation Inc. | Related Party                 |
| Container Vessel  | Jan. 1988        | Mar. 2003     | 397,117    | 397,117        | -               | All Oceans Transportation Inc. | Related Party                 |
| Container Vessels | May. ~ Sep. 1996 | Jan. 2004     | 1,989,482  | 1,989,482      | -               | All Oceans Transportation Inc. | Related Party                 |
| Container Vessel  | Jul. 2003        | Mar. 2004     | 1,729,038  | 1,729,038      | -               | All Oceans Transportation Inc. | Related Party                 |

#### 7.2.2 Subsidiaries Disposal of Major Assets

(Unit: NT\$1,000)

| Company                            | Items             | Acquisition Date       | Disposal Date | Book Value | Disposal Price | Disposal Income | Buyers                           | Relationship with the Company |
|------------------------------------|-------------------|------------------------|---------------|------------|----------------|-----------------|----------------------------------|-------------------------------|
| All Oceans Transportation Inc.     | Container Vessel  | Nov. 2001              | Mar. 2003     | 450,284    | 450,284        | -               | Yang Ming Marine Transport Corp. | Related Party                 |
|                                    | Container Vessel  | Nov. 2001              | Mar. 2003     | 459,334    | 459,334        | -               | Kuang Ming Shipping Corp.        | Related Party                 |
|                                    | Container Vessels | Jun. 2002<br>Jan. 2003 | Jul. 2003     | 5,198,940  | 5,198,940      | -               | Yang Ming Marine Transport Corp. | Related Party                 |
|                                    | Container Vessels | Apr. 2001              | Feb. 2004     | 3,322,526  | 3,322,526      | -               | Yang Ming Marine Transport Corp. | Related Party                 |
| Kuang Ming Shipping (Panama) Corp. | Bulk Carriers     | Jan. 2003              | Jul. 2003     | 1,393,180  | 1,393,180      | -               | Yang Ming Marine Transport Corp. | Related Party                 |



## CHAPTER 4 FUND UTILIZATION PLAN

### Fund Utilization for the Second Domestic Convertible Bonds issued in 2003

UNIT : NT\$1,000

| Items of Plan                              | Utilization |         | Accumulated |
|--|-------------|---------|-------------|
| Build three 5,500 TEU<br>container vessels | Expenditure | Planned | 886,125     |
|  |             | Actual  | 2,123,454   |
|  | Completion  | Planned | 18.51 %     |
|  |             | Actual  | 44.37 %     |
| Build two bulk carriers                    | Expenditure | Planned | 69,500      |
|  |             | Actual  | 69,500      |
|  | Completion  | Planned | 5.41 %      |
|  |             | Actual  | 5.41 %      |
| Build containers                           | Expenditure | Planned | 0           |
|  |             | Actual  | 0           |
|  | Completion  | Planned | 0 %         |
|  |             | Actual  | 0 %         |
| Total                                      | Expenditure | Planned | 955,625     |
|  |             | Actual  | 2,192,954   |
|  | Completion  | Planned | 11.95 %     |
|  |             | Actual  | 27.41 %     |

# CHAPTER 5 FINANCIAL STATEMENTS AND REPORTS

## 1. Condensed Balance Sheets and Income Statements for the years from 1999 to 2004

### 1.1 Balance Sheet

UNIT : NT\$1,000

| Year  |                | Accounting data for the recent 5 years |               |               |               |               |               |
|---|----------------|--|---------------|---------------|---------------|---------------|---------------|
|   |                | Dec. 31, 1999                          | Dec. 31, 2000 | Dec. 31, 2001 | Dec. 31, 2002 | Dec. 31, 2003 | Mar. 31, 2004 |
| Items   |                |  |               |               |               |               |               |
| Current Assets                                    |                | 8,523,526                              | 13,603,805    | 10,572,307    | 13,993,990    | 29,895,976    | 32,388,614    |
| Investments in Shares of Stock                    |                | 3,887,715                              | 7,369,362     | 8,383,490     | 7,761,195     | 10,357,106    | 11,694,805    |
| Net Properties                                    |                | 17,241,468                             | 16,275,097    | 19,443,064    | 12,538,377    | 13,208,046    | 12,974,862    |
| Other Assets                                      |                | 9,003,932                              | 7,078,853     | 7,106,119     | 12,108,382    | 7,424,229     | 6,448,561     |
| Total Assets                                      |                | 38,656,641                             | 44,327,117    | 45,504,980    | 46,401,944    | 60,885,357    | 63,506,842    |
| Current Liabilities                               | Unappropriated | 7,085,203                              | 8,464,124     | 9,067,338     | 6,553,383     | 8,967,664     | 9,465,371     |
|   | Appropriated   | 7,764,071                              | 9,007,866     | 9,067,338     | 7,677,086     | -             | -             |
| Total Long-Term Debts                             |                | 6,516,287                              | 10,020,069    | 11,210,422    | 13,917,769    | 16,628,083    | 13,772,519    |
| Other Liabilities                                 |                | 698,020                                | 798,956       | 1,174,189     | 1,573,808     | 1,999,666     | 2,354,395     |
| Total Liabilities                                 | Unappropriated | 14,299,510                             | 19,283,149    | 21,451,949    | 22,044,960    | 27,595,413    | 25,592,285    |
|   | Appropriated   | 14,978,378                             | 19,826,891    | 21,451,949    | 23,168,663    | -             | -             |
| Capital stock                                     |                | 16,800,842                             | 17,808,893    | 18,343,160    | 18,343,160    | 19,569,299    | 20,892,735    |
| Capital surplus                                   |                | 4,854,754                              | 4,006,744     | 3,828,660     | 2,400,244     | 4,316,068     | 6,170,259     |
| Retained earnings                                 | Unappropriated | 2,632,613                              | 2,995,688     | 1,413,423     | 3,981,532     | 9,506,926     | 11,086,115    |
|   | Appropriated   | 1,953,745                              | 2,095,768     | 2,844,810     | 2,857,829     | -             | -             |
| Unrealized loss on investments in shares of stock |                | -                                      | 15,386        | 3,172         | 21,293        | 1             | 1             |
| Cumulative translation adjustments                |                | 68,922                                 | 248,029       | 470,960       | 186,469       | 338,729       | 206,526       |
| Net loss not recognized as pension costs          |                | -                                      | -             | -             | 7,687         | 18,457        | 18,457        |
| Total Stockholders' Equities                      | Unappropriated | 24,357,131                             | 25,043,968    | 24,053,031    | 24,356,984    | 33,289,944    | 37,914,557    |
|   | Appropriated   | 23,678,263                             | 24,500,226    | 24,053,031    | 23,233,281    | -             | -             |

### 1.2 Income Statement

UNIT : NT\$1,000

| Year                            |  | Accounting data for the recent 5 years |                                |                                |                                |                                |                                |
|---------------------------------|--|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                 |  | Jan. 1, 1999~<br>Dec. 31, 1999         | Jan. 1, 2000~<br>Dec. 31, 2000 | Jan. 1, 2001~<br>Dec. 31, 2001 | Jan. 1, 2002~<br>Dec. 31, 2002 | Jan. 1, 2003~<br>Dec. 31, 2003 | Jan. 1, 2004~<br>Mar. 31, 2004 |
| Items                           |  |  |                                |                                |                                |                                |                                |
| Operating revenue               |  | 45,168,078                             | 50,575,836                     | 45,411,519                     | 45,511,610                     | 62,913,555                     | 16,234,306                     |
| Gross profit (loss)             |  | 2,337,487                              | 1,583,778                      | 46,021                         | 1,147,639                      | 6,257,682                      | 881,129                        |
| Operating income (loss)         |  | 1,484,319                              | 609,523                        | (813,886)                      | 159,815                        | 4,474,504                      | 474,533                        |
| Non-operating income            |  | 1,499,797                              | 2,639,347                      | 1,471,354                      | 2,334,577                      | 4,719,968                      | 1,856,160                      |
| Non-operating expenses          |  | 1,149,615                              | 1,484,941                      | 1,106,870                      | 1,350,002                      | 955,946                        | 302,131                        |
| Income (loss) before income tax |  | 1,879,648                              | 1,763,929                      | (449,402)                      | 1,144,390                      | 8,238,526                      | 2,028,562                      |
| Net income (loss)               |  | 1,675,055                              | 1,200,846                      | (675,045)                      | 1,135,451                      | 6,649,097                      | 1,579,189                      |
| Earnings per share              |  | 1.00                                   | 0.67                           | (0.37)                         | 0.64                           | 3.70                           | 0.81                           |

### 1.3 CPA and Audit results for the past 5 years

| Year                         | CPA name                | Audit results      |
|------------------------------|-------------------------|--------------------|
| Jan. 1, 1999 ~ Dec. 31, 1999 | Clark Chen, Victor Wang | Unqualified        |
| Jan. 1, 2000 ~ Dec. 31, 2000 | Clark Chen, Victor Wang | Revise Unqualified |
| Jan. 1, 2001 ~ Dec. 31, 2001 | Clark Chen, Victor Wang | Revise Unqualified |
| Jan. 1, 2002 ~ Dec. 31, 2002 | Clark Chen, Victor Wang | Revise Unqualified |
| Jan. 1, 2002 ~ Dec. 31, 2003 | Annie Lin, Clark Chen   | Revise Unqualified |

### 2. Financial Statement Analysis for the years from 1999 to 2004

| Items                  |   | Year             | Financial Analysis for the years from 1999 to 2004 |                                |                                |                                |                                |                                |      |
|------------------------|---|------------------|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|------|
|                        |   |                  | Jan. 1, 1999~<br>Dec. 31, 1999                     | Jan. 1, 2000~<br>Dec. 31, 2000 | Jan. 1, 2001~<br>Dec. 31, 2001 | Jan. 1, 2002~<br>Dec. 31, 2002 | Jan. 1, 2003~<br>Dec. 31, 2003 | Jan. 1, 2003~<br>Mar. 31, 2003 |      |
| Financial conditions   | Debt to Total Assets Ratio                    |                  | 36.99  | 43.50                          | 47.14                          | 47.51                          | 45.32                          | 40.30                          |      |
|                        | Long-term funds to net properties             |                  | 175.95   | 212.28                         | 178.90                         | 301.44                         | 374.31                         | 394.67                         |      |
| Institutional solvency | Current ratio ( % )                           |                  | 120.30   | 160.57                         | 116.60                         | 213.54                         | 333.38                         | 342.18                         |      |
|                        | Acid-test ratio ( % )                         |                  | 102.41   | 149.57                         | 106.68                         | 202.18                         | 323.66                         | 332.55                         |      |
|                        | Time interest earned                          |                  | 4.68   | 4.32                           | 0.34                           | 2.59                           | 13.45                          | 14.24                          |      |
| Operating performance  | Receivables turnover                          |                  | 37.34  | 30.55                          | 26.15                          | 26.47                          | 35.12                          | 35.17                          |      |
|                        | Average collection period(days)               |                  | 9.78   | 11.95                          | 13.96                          | 13.79                          | 10.39                          | 10.38                          |      |
|                        | Payables turnover                             |                  | 18.37  | 13.96                          | 10.94                          | 12.35                          | 14.68                          | 14.43                          |      |
|                        | Turnover of the fixed assets                  |                  | 2.62   | 3.10                           | 2.34                           | 3.63                           | 4.76                           | 5.00                           |      |
|                        | Turnover of the total assets                  |                  | 1.17   | 1.14                           | 1.00                           | 0.98                           | 1.03                           | 1.02                           |      |
| Profitability          | Return on total assets ( % )                  |                  | 5.22   | 3.86                           | (0.36)                         | 3.65                           | 13.32                          | 2.72                           |      |
|                        | Return on stockholder's equity ( % )          |                  | 7.18   | 4.86                           | (2.75)                         | 4.69                           | 23.07                          | 4.44                           |      |
|                        | Ratio of income against paid-in capital ( % ) | Operating income |  | 8.83                           | 3.42                           | (4.44)                         | 0.87                           | 22.86                          | 2.27 |
|                        |   | Pre-tax income   |  | 11.19                          | 9.90                           | (2.45)                         | 6.24                           | 42.10                          | 9.71 |
|                        | Profit Margin ( % )                           |                  | 3.71   | 2.37                           | (1.49)                         | 2.49                           | 10.57                          | 9.73                           |      |
|                        | Earnings per share (note1)                    |                  | 1.00<br>0.91                                       | 0.67<br>0.65                   | (0.37)<br>(0.37)               | 0.64<br>0.64                   | 3.70<br>-                      | 0.81<br>-                      |      |
| Cash flow              | Cash flow ratio ( % )                         |                  | 74.23  | 45.59                          | 31.15                          | 27.08                          | 111.55                         | 0.45                           |      |
|                        | Cash flow adequacy ratio ( % )                |                  | 59.77  | 66.60                          | 50.15                          | 60.80                          | 91.30                          | 68.16                          |      |
|                        | Cash reinvestment ratio ( % )                 |                  | 9.86   | 5.76                           | 4.23                           | 3.10                           | 13.36                          | 0.06                           |      |
| Leverage               | Operation Leverage                            |                  | 5.09   | 11.73                          | -                              | 37.80                          | 2.40                           | 4.28                           |      |
|                        | Finance Leverage                              |                  | 1.52   | 7.83                           | 0.54                           | (0.29)                         | 1.17                           | 1.48                           |      |

Note 1 : According to the adjusted outstanding shares.

### **3. Financial Report as of Dec. 31, 2003**

#### **3.1 INDEPENDENT AUDITORS' REPORT**

March 1, 2004

The Board of Directors and the Stockholders  
Yang Ming Marine Transport Corporation

We have audited the accompanying balance sheets of Yang Ming Marine Transport Corporation as of December 31, 2003 and 2002 and the related statements of income, changes in stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of Transyang Shipping Pte. Ltd. and Yang Ming Line (Singapore) Pte. Ltd. as of and for the year ended December 31, 2003 and those of Kuang Ming Shipping Corp., Transyang Shipping Pte. Ltd., and Yang Ming Line (Singapore) Pte. Ltd. as of and for the year ended December 31, 2002, in which the Corporation has equity investments accounted for by the equity method. As shown in the accompanying balance sheets, the carrying values of these investments were 2.2% (NT\$1,350,190 thousand) and 3.7% (NT\$1,719,597 thousand) of the Corporation's total assets as of December 31, 2003 and 2002, respectively. The equity in these investees' net income was 3.7% (NT\$305,233 thousand) and 53.7% (NT\$614,370 thousand) of the Corporation's income before income tax for the years ended December 31, 2003 and 2002, respectively. The financial statements of these investees were audited by other auditors whose reports have been furnished to us and our opinion, insofar as they relate to the amounts included for these investees, is based solely on the reports of other auditors.

We conducted our audits in accordance with the Rules Governing Auditing and Certification of Financial Statements by Certified Public Accountants and generally accepted auditing standards in the Republic of China. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of Yang Ming Marine Transport Corporation as of December 31, 2003 and 2002 and the results of its operations and its cash flows for the years then ended, in conformity with the Guidelines for Securities Issuers' Financial Reporting for Public Company and generally accepted accounting principles in the Republic of China.

As described in Note 3 to the financial statements, effective January 1, 2002, the Corporation adopted Statement of Financial Accounting Standards (SFAS) No. 30, "Accounting for Treasury Stocks," which requires the Corporation to treat its stocks held by subsidiaries as treasury stocks.

#### Notice to Readers

The accompanying financial statements are intended only to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in the Republic of China.

3.2 YANG MING MARINE TRANSPORT CORPORATION

BALANCE SHEETS

DECEMBER 31, 2003 AND 2002

(In Thousands of New Taiwan Dollars, Except Par Value)

| ASSETS   | 2003                |            | 2002                |            |
|--|---------------------|------------|---------------------|------------|
|  | Amount              | %          | Amount              | %          |
| <b>CURRENT ASSETS</b>  |                     |            |                     |            |
| Cash and cash equivalents (Notes 2 and 4)                                      | \$ 6,614,016        | 11         | \$ 1,758,190        | 4          |
| Short-term investments—net (Notes 2 and 5)                                     | 13,900,013          | 23         | 6,130,776           | 13         |
| Accounts receivable—net of allowance for doubtful accounts of \$7,415 (Note 2) | 722,115             | 1          | 1,290,695           | 3          |
| Receivables from related parties (Note 20)                                     | 7,067,296           | 12         | 2,228,974           | 5          |
| Shipping fuel—net (Note 2)   | 652,498             | -          | 482,161             | 1          |
| Prepaid expenses (Note 20)   | 218,883             | -          | 262,371             | -          |
| Advances to shipping agents (Note 20)  | 558,745             | 1          | 1,469,405           | 3          |
| Pledged time deposits (Note 21)  | -                   | -          | 18,645              | -          |
| Other current assets (Notes 2 and 16)  | 162,410             | -          | 352,773             | 1          |
| Total current assets   | 29,895,976          | 49         | 13,993,990          | 30         |
| <b>INVESTMENTS IN SHARES OF STOCK (Notes 2 and 6)</b>                          |                     |            |                     |            |
| Equity method  | 9,048,884           | 15         | 6,486,040           | 14         |
| Cost method  | 1,308,222           | 2          | 1,268,541           | 3          |
| Deposit on subscriptions   | -                   | -          | 6,614               | -          |
| Total investments in shares of stocks  | 10,357,106          | 17         | 7,761,195           | 17         |
| <b>PROPERTIES (Notes 2, 7, 20, 21, 22 and 23)</b>                              |                     |            |                     |            |
| Cost   |                     |            |                     |            |
| Land   | 48,388              | -          | 38,901              | -          |
| Buildings  | 549,722             | 1          | 521,410             | 1          |
| Containers and chassis   | 11,822,031          | 20         | 10,789,226          | 23         |
| Ships  | 8,926,011           | 15         | 14,764,752          | 32         |
| Leased containers and chassis  | 2,041,688           | 3          | 2,041,688           | 5          |
| Leasehold improvements   | 209,070             | -          | 183,541             | -          |
| Miscellaneous equipment  | 1,609,924           | 3          | 1,549,546           | 3          |
| Total cost   | 25,206,834          | 42         | 29,889,064          | 64         |
| Accumulated depreciation   | ( 14,552,571 )      | ( 24 )     | ( 17,350,687 )      | ( 37 )     |
|  | 10,654,263          | 18         | 12,538,377          | 27         |
| Construction in progress   | 2,553,783           | 4          | -                   | -          |
| Net properties   | 13,208,046          | 22         | 12,538,377          | 27         |
| <b>OTHER ASSETS</b>  |                     |            |                     |            |
| Assets leased to others—net (Notes 2, 7 and 8)                                 | 1,065,235           | 2          | 1,106,569           | 2          |
| Nonoperating assets—net (Notes 2, 7, 9 and 21)                                 | 493,565             | 1          | 498,247             | 1          |
| Prepaid expenses on long-term rent agreements                                  | 331,909             | -          | 348,930             | 1          |
| Deferred charges—net (Note 2)  | 57,263              | -          | 330,817             | 1          |
| Receivables from related parties (Note 20)                                     | 5,381,850           | 9          | 9,720,111           | 21         |
| Miscellaneous  | 94,407              | -          | 103,708             | -          |
| Total other assets   | 7,424,229           | 12         | 12,108,382          | 26         |
| <b>TOTAL ASSETS</b>  | <b>\$60,885,357</b> | <b>100</b> | <b>\$46,401,944</b> | <b>100</b> |

| LIABILITIES AND STOCKHOLDERS' EQUITY   | 2003                |            | 2002                |            |
|--|---------------------|------------|---------------------|------------|
|  | Amount              | %          | Amount              | %          |
| <b>CURRENT LIABILITIES</b>   |                     |            |                     |            |
| Short-term debts (Notes 10 and 21)   | \$ 15,080           | -          | \$ 102,597          | -          |
| Payables to related parties (Note 20)  | 1,322,462           | 2          | 1,793,123           | 4          |
| Income tax payable (Notes 2 and 16)  | 850,688             | 1          | 9,300               | -          |
| Accrued expenses   | 2,124,035           | 4          | 1,644,628           | 3          |
| Advances from customers (Note 20)  | 1,108,418           | 2          | 744,337             | 2          |
| Current portion of interest-bearing long-term debts (Notes 2, 7, 11, 13 and 21)                  | 1,712,660           | 3          | 609,664             | 1          |
| Payables to shipping agents  | 1,438,397           | 2          | 1,275,226           | 3          |
| Other current liabilities (Notes 2 and 16)   | 395,924             | 1          | 374,508             | 1          |
| Total current liabilities  | 8,967,664           | 15         | 6,553,383           | 14         |
| <b>INTEREST-BEARING LONG-TERM DEBTS—Net of current portion</b>                                   |                     |            |                     |            |
| Bonds (Notes 2, 11 and 21)   | 15,060,800          | 25         | 11,117,200          | 24         |
| Bank loans (Notes 11 and 21)   | 238,103             | -          | 1,181,500           | 3          |
| Capital lease obligations (Notes 2, 7 and 11)  | 849,541             | 1          | 1,139,430           | 2          |
| Total interest-bearing long-term debts   | 16,148,444          | 26         | 13,438,130          | 29         |
| RESERVE FOR LAND VALUE INCREMENT TAX (Note 12)   | 479,639             | 1          | 479,639             | 1          |
| <b>OTHER LIABILITIES</b>   |                     |            |                     |            |
| Accrued pension liabilities (Notes 2 and 19)   | 604,450             | 1          | 536,082             | 1          |
| Cumulative losses in excess of cost of investment in China Ming Investment Corp. (Notes 2 and 6) | -                   | -          | 244,213             | 1          |
| Deferred income tax liabilities—noncurrent (Notes 2 and 16)                                      | 1,191,179           | 2          | 540,387             | 1          |
| Others (Notes 2, 13 and 20)  | 204,037             | -          | 253,126             | 1          |
| Total other liabilities  | 1,999,666           | 3          | 1,573,808           | 4          |
| Total liabilities  | 27,595,413          | 45         | 22,044,960          | 48         |
| <b>STOCKHOLDERS' EQUITY</b>  |                     |            |                     |            |
| Capital stock—\$10 par value   |                     |            |                     |            |
| Authorized—2,400,000 thousand shares   |                     |            |                     |            |
| Issued—1,946,707 thousand shares in 2003 and 1,834,316 thousand shares in 2003 and 2002          | 19,467,065          | 32         | 18,343,160          | 39         |
| Certificates of conversion of bonds to stock—10,224 thousand shares                              | 102,234             | -          | -                   | -          |
| Total capital stock  | 19,569,299          | 32         | 18,343,160          | 39         |
| Capital surplus:   |                     |            |                     |            |
| Issue of stock in excess of par value  | 4,075,397           | 7          | 2,390,186           | 5          |
| Treasury stock transactions  | 234,855             | -          | 4,242               | -          |
| Equity on capital surplus reported by equity—accounted investees                                 | 5,816               | -          | 5,816               | -          |
| Total capital surplus  | 4,316,068           | 7          | 2,400,244           | 5          |
| Retained earnings:   |                     |            |                     |            |
| Legal reserve  | 528,295             | 1          | 414,623             | 1          |
| Special reserve  | 1,141,939           | 2          | 1,141,939           | 3          |
| Unappropriated earnings  | 7,836,692           | 13         | 2,424,970           | 5          |
| Total retained earnings  | 9,506,926           | 16         | 3,981,532           | 9          |
| Other items of stockholders' equity  |                     |            |                     |            |
| Unrealized loss on investments in shares of stock  | ( 1 )               | -          | ( 21,293 )          | -          |
| Cumulative translation adjustments   | 338,729             | 1          | 186,469             | -          |
| Net loss not recognized as pension costs   | ( 18,457 )          | -          | ( 7,687 )           | -          |
| Total other items of stockholders' equity  | 320,271             | 1          | 157,489             | -          |
| Treasury stocks—54,384 and 67,619 thousand shares in 2003 and 2002                               | ( 422,620 )         | ( 1 )      | ( 525,441 )         | ( 1 )      |
| Total stockholders' equity   | 33,289,944          | 55         | 24,356,984          | 52         |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>  | <b>\$60,885,357</b> | <b>100</b> | <b>\$46,401,944</b> | <b>100</b> |

The accompanying notes are an integral part of the financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

### 3.3 YANG MING MARINE TRANSPORT CORPORATION

#### STATEMENTS OF INCOME

FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

(In Thousands of New Taiwan Dollars, Except Amounts Per Share)

|  | 2003                |           | 2002                |           |
|--|---------------------|-----------|---------------------|-----------|
|  | Amount              | %         | Amount              | %         |
| OPERATING REVENUES (Notes 2 and 20)                              | \$ 62,913,555       | 100       | \$ 45,511,610       | 100       |
| OPERATING COSTS (Notes 2, 17 and 20)                             | <u>56,655,873</u>   | <u>90</u> | <u>44,363,971</u>   | <u>98</u> |
| GROSS INCOME   | <u>6,257,682</u>    | <u>10</u> | <u>1,147,639</u>    | <u>2</u>  |
| OPERATING EXPENSES (Note 17)                                     |                     |           |                     |           |
| Selling  | 1,477,141           | 2         | 793,503             | 2         |
| General and administrative                                       | <u>306,037</u>      | <u>1</u>  | <u>194,321</u>      | <u>-</u>  |
| Total operating expenses   | <u>1,783,178</u>    | <u>3</u>  | <u>987,824</u>      | <u>2</u>  |
| OPERATING INCOME   | <u>4,474,504</u>    | <u>7</u>  | <u>159,815</u>      | <u>-</u>  |
| NONOPERATING INCOME AND GAINS                                    |                     |           |                     |           |
| Equity in investees' net income—net (Notes 2 and 6)              | 3,569,111           | 6         | 945,291             | 2         |
| Interest (Note 20)   | 391,173             | 1         | 535,460             | 1         |
| Gain on market price recovery of short-term investments (Note 2) | 207,052             | -         | -                   | -         |
| Foreign exchange gain—net  | 175,370             | -         | 215,784             | -         |
| Gain on sale of investments                                      | 160,994             | -         | 260,861             | 1         |
| Gain on sale of properties and nonoperating assets               | 2,407               | -         | 89,403              | -         |
| Others   | <u>213,861</u>      | <u>1</u>  | <u>287,778</u>      | <u>1</u>  |
| Total nonoperating income and gains                              | <u>4,719,968</u>    | <u>8</u>  | <u>2,334,577</u>    | <u>5</u>  |
| NONOPERATING EXPENSES AND LOSSES                                 |                     |           |                     |           |
| Interest (Note 7)  | 661,964             | 1         | 719,968             | 1         |
| Loss on disposal of properties                                   | 129,487             | 1         | 307                 | -         |
| Provision for losses on investments (Note 2)                     | 61,612              | -         | 363,610             | 1         |
| Others   | <u>102,883</u>      | <u>-</u>  | <u>266,117</u>      | <u>1</u>  |
| Total nonoperating expenses and losses                           | <u>955,946</u>      | <u>2</u>  | <u>1,350,002</u>    | <u>3</u>  |
| INCOME BEFORE INCOME TAX   | 8,238,526           | 13        | 1,144,390           | 2         |
| INCOME TAX EXPENSE (Notes 2 and 16)                              | <u>1,589,429</u>    | <u>2</u>  | <u>8,939</u>        | <u>-</u>  |
| NET INCOME   | <u>\$ 6,649,097</u> | <u>11</u> | <u>\$ 1,135,451</u> | <u>2</u>  |

(Continued)

|                                      | <u>2003</u>                                 |                       | <u>2002</u>                                 |                       |
|--------------------------------------|---|-----------------------|---|-----------------------|
|                                      | <u>Income<br/>Before<br/>Income<br/>Tax</u> | <u>Net<br/>Income</u> | <u>Income<br/>Before<br/>Income<br/>Tax</u> | <u>Net<br/>Income</u> |
| PRIMARY EARNINGS PER SHARE (Note 18) | <u>\$ 4.59</u>                              | <u>\$ 3.70</u>        | <u>\$ 0.65</u>                              | <u>\$ 0.64</u>        |
| DILUTED EARNINGS PER SHARE (Note 18) | <u>\$ 4.02</u>                              | <u>\$ 3.24</u>        | <u>\$ 0.65</u>                              | <u>\$ 0.64</u>        |

Pro forma information, assuming that the Corporation's stocks held by subsidiaries had been accounted for as investments rather than as treasury stocks (Notes 2, 3, 15 and 18), is as follows:

|                            | <u>2003</u>                                 |                       | <u>2002</u>                                 |                       |
|----------------------------|---|-----------------------|---|-----------------------|
|                            | <u>Income<br/>Before<br/>Income<br/>Tax</u> | <u>Net<br/>Income</u> | <u>Income<br/>Before<br/>Income<br/>Tax</u> | <u>Net<br/>Income</u> |
| NET INCOME                 | <u>\$8,936,375</u>                          | <u>\$7,346,946</u>    | <u>\$1,310,736</u>                          | <u>\$1,301,797</u>    |
| PRIMARY EARNINGS PER SHARE | <u>\$ 4.81</u>                              | <u>\$ 3.96</u>        | <u>\$ 0.71</u>                              | <u>\$ 0.71</u>        |
| DILUTED EARNINGS PER SHARE | <u>\$ 4.23</u>                              | <u>\$ 3.48</u>        | <u>\$ 0.71</u>                              | <u>\$ 0.70</u>        |

The accompanying notes are an integral part of the financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

(Concluded)



3.4 YANG MING MARINE TRANSPORT CORPORATION

STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002  
(In Thousands of New Taiwan Dollars, Except Amounts Per Share)

|   | Capital Stock (\$10 Par Value) |               |   |               | Capital Surplus (Notes 2 and 14)      |                             |                            |  |               | Retained Earnings (Notes 2 and 14) |                 |   |               | Other Items of Stockholder's Equity (Note 2)      |                                    |  |            | Treasury Stocks (Notes 2, 3 and 15) | Total Stockholders' Equity |
|---|--------------------------------|---------------|---|---------------|---------------------------------------|-----------------------------|----------------------------|--|---------------|------------------------------------|-----------------|---|---------------|---|------------------------------------|--|------------|-------------------------------------|----------------------------|
|   | Shares (thousands)             | Amount        | Certificates of conversion of bonds to stocks | Total         | Issue of stock in excess of par value | Treasury stock transactions | Gain on sale of properties | Equity on capital surplus reported by equity-accounted investees | Total         | Legal reserve                      | Special reserve | Unappropriated earnings (accumulated deficit) | Total         | Unrealized loss on investments in shares of stock | Cumulative translation adjustments | Net loss not recognized as pension costs | Total      |                                     |                            |
|   |                                |               |   |               |                                       |                             |                            |  |               |                                    |                 |   |               |   |                                    |  |            |                                     |                            |
| BALANCE, JANUARY 1, 2002  | 1,834,316                      | \$ 18,343,160 | \$ -  | \$ 18,343,160 | \$ 2,390,186                          | \$ -                        | \$ 1,431,387               | \$ 7,087   | \$ 3,828,660  | \$ 906,167                         | \$ 1,141,939    | (\$ 634,683)                                  | \$ 1,413,423  | (\$ 3,172)  | \$ 470,960                         | \$ -                                     | \$ 467,788 | \$ -                                | \$ 24,053,031              |
| Offset of accumulated losses in 2001  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | ( 634,683 )                        | -               | 634,683                                       | -             | -   | -                                  | -  | -          | -                                   | -                          |
| Reclassification of the Corporation's stocks held by subsidiaries into treasury stocks—67,619 thousand shares                                   | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | -   | -                                  | -  | -          | ( 525,441 )                         | ( 525,441 )                |
| Disposal of the Corporation's stocks held by subsidiaries   | -                              | -             | -   | -             | -                                     | 4,242                       | -                          | -  | 4,242         | -                                  | -               | -   | -             | -   | -                                  | -  | -          | -                                   | 4,242                      |
| Net income in 2002  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | 1,135,451                                     | 1,135,451     | -   | -                                  | -  | -          | -                                   | 1,135,451                  |
| Reclassification of capital surplus from gain on sales of properties to retained earnings   | -                              | -             | -   | -             | -                                     | -                           | ( 1,431,387 )              | -  | ( 1,431,387 ) | 143,139                            | -               | 1,288,248                                     | 1,431,387     | -   | -                                  | -  | -          | -                                   | -                          |
| Translation adjustments   | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | ( 284,728 )                                       | -                                  | ( 284,728 )                              | -          | ( 284,728 )                         | -                          |
| Reversal of recognized equity in the capital surplus reported by equity-method investee as a result of the investee's disposal of an investment | -                              | -             | -   | -             | -                                     | -                           | -                          | ( 9 )  | ( 9 )         | -                                  | -               | 9   | 9             | 3,027   | 237                                | -  | 3,264      | -                                   | 3,264                      |
| Recognition of minimum accrued pension liability  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | -   | ( 7,687 )                          | ( 7,687 )                                | -          | ( 7,687 )                           | -                          |
| Recognition of unrealized loss on investments in shares of stock  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | ( 21,292 )  | -                                  | -  | ( 21,292 ) | -                                   | ( 21,292 )                 |
| Equity in changes in capital surplus reported by equity-method investees  | -                              | -             | -   | -             | -                                     | -                           | -                          | ( 1,262 )  | ( 1,262 )     | -                                  | -               | 1,262   | 1,262         | 144   | -                                  | -  | 144        | -                                   | 144                        |
| BALANCE, DECEMBER 31, 2002  | 1,834,316                      | 18,343,160    | -   | 18,343,160    | 2,390,186                             | 4,242                       | -                          | 5,816  | 2,400,244     | 414,623                            | 1,141,939       | 2,424,970                                     | 3,981,532     | ( 21,293 )  | 186,469                            | ( 7,687 )                                | 157,489    | ( 525,441 )                         | 24,356,984                 |
| Appropriation of 2002 earnings  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | 113,672                            | -               | ( 113,672 )                                   | -             | -   | -                                  | -  | -          | -                                   | -                          |
| Legal reserve   | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | ( 23,113 )                                    | ( 23,113 )    | -   | -                                  | -  | -          | -                                   | ( 23,113 )                 |
| Bonus to employees  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | ( 1,100,590 )                                 | ( 1,100,590 ) | -   | -                                  | -  | -          | -                                   | ( 1,100,590 )              |
| Cash dividends—\$0.6 per share  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | -   | -                                  | -  | -          | -                                   | -                          |
| Cash dividends acquired by subsidiaries   | -                              | -             | -   | -             | -                                     | 32,643                      | -                          | -  | 32,643        | -                                  | -               | -   | -             | -   | -                                  | -  | -          | -                                   | 32,643                     |
| Disposal of the Corporation's stocks held by subsidiaries   | -                              | -             | -   | -             | -                                     | 197,970                     | -                          | -  | 197,970       | -                                  | -               | -   | -             | -   | -                                  | -  | -          | 102,821                             | 300,791                    |
| Net income in 2003  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | 6,649,097                                     | 6,649,097     | -   | -                                  | -  | -          | -                                   | 6,649,097                  |
| Reversal of unrealized loss on investments in shares of stock   | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | 21,292  | -                                  | -  | 21,292     | -                                   | 21,292                     |
| Translation adjustments   | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | -   | 152,260                            | -  | 152,260    | -                                   | 152,260                    |
| Domestic convertible bonds converted into certificates of conversion of bonds to stock and capital stocks                                       | 112,391                        | 1,123,905     | 102,234                                       | 1,226,139     | 1,685,211                             | -                           | -                          | -  | 1,685,211     | -                                  | -               | -   | -             | -   | -                                  | -  | -          | -                                   | 2,911,350                  |
| Recognition of minimum accrued pension liability  | -                              | -             | -   | -             | -                                     | -                           | -                          | -  | -             | -                                  | -               | -   | -             | -   | ( 10,770 )                         | ( 10,770 )                               | -          | ( 10,770 )                          | -                          |
| BALANCE, DECEMBER 31, 2003  | 1,946,707                      | \$ 19,467,065 | \$ 102,234                                    | \$ 19,569,299 | \$ 4,075,397                          | \$ 234,855                  | \$ -                       | \$ 5,816   | \$ 4,316,068  | \$ 528,295                         | \$ 1,141,939    | \$ 7,836,692                                  | \$ 9,506,926  | (\$ 1)  | \$ 338,729                         | (\$ 18,457)                              | \$ 320,271 | (\$ 422,620)                        | \$ 33,289,944              |

The accompanying notes are an integral part of the financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

### 3.5 YANG MING MARINE TRANSPORT CORPORATION

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002 (In Thousands of New Taiwan Dollars)

|   | <u>2003</u>          | <u>2002</u>         |
|---|----------------------|---------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                      |                     |
| Net income  | \$ 6,649,097         | \$ 1,135,451        |
| Adjustments to reconcile net income with net cash provided by operating activities: |                      |                     |
| Depreciation  | 2,015,229            | 2,268,539           |
| Amortization  | 223,375              | 191,473             |
| Gain on sale of investments   | ( 160,994)           | ( 260,861)          |
| Net loss (gain) on sale of properties and nonoperating assets                       | 127,080              | ( 89,096)           |
| Provision for pension cost  | 57,597               | 76,760              |
| Provision for losses on investments   | 61,612               | 363,610             |
| Equity in investees' net income—net   | ( 3,569,111)         | ( 945,291)          |
| Gain on market price recovery of short-term investments                             | ( 207,052)           | -                   |
| Provision for losses on properties  | -                    | 170,000             |
| Cash dividends received from equity-method investments                              | 856,079              | 41,141              |
| Deferred income taxes   | 736,416              | 5,269               |
| Others  | ( 37,846)            | ( 55,409)           |
| Changes in operating assets and liabilities:  |                      |                     |
| Decrease (increase) in:   |                      |                     |
| Accounts receivable   | 568,580              | ( 302,686)          |
| Receivables from related parties  | 284,692              | ( 552,290)          |
| Shipping fuel   | ( 179,821)           | ( 85,146)           |
| Prepaid expenses  | 43,488               | 237,719             |
| Advances to shipping agents   | 910,660              | ( 499,828)          |
| Pledged time deposits   | 18,645               | 416,264             |
| Other current assets  | 151,663              | 77,196              |
| Prepaid expenses on long-term rent agreements                                       | 17,021               | ( 137,315)          |
| Increase (decrease) in:   |                      |                     |
| Payables to related parties   | ( 496,205)           | 50,608              |
| Income tax payable  | 841,388              | -                   |
| Accrued expenses  | 495,851              | 771,157             |
| Advances from customers   | 364,081              | 35,111              |
| Payables to shipping agents   | 163,171              | ( 1,295,966)        |
| Other current liabilities   | <u>69,076</u>        | <u>20,927</u>       |
| Net cash provided by operating activities   | <u>10,003,772</u>    | <u>1,637,337</u>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                      |                     |
| Increase in short-term investments  | ( 7,437,640)         | ( 4,407,989)        |
| Acquisition of investments in shares of stock                                       | ( 73,391)            | ( 151,959)          |
| Proceeds from disposal of investments in shares of stock                            | 36,450               | 389,077             |
| Acquisition of properties   | ( 4,168,523)         | ( 557,952)          |
| Proceeds from sale of properties and nonoperating assets                            | 962,028              | 332,344             |
| Increase in deferred charges  | ( 4,307)             | ( 170,718)          |
| Decrease (increase) in other assets   | <u>38,609</u>        | <u>( 60,566)</u>    |
| Net cash used in investing activities   | <u>( 10,646,774)</u> | <u>( 4,627,763)</u> |

(Continued)

|  | <u>2003</u>          | <u>2002</u>         |
|--|----------------------|---------------------|
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                      |                     |
| Repayments of principal on short-term debts  | (\$ 87,517)          | (\$ 99,686)         |
| Proceeds from interest-bearing long-term debts   | 8,611,403            | 3,198,749           |
| Repayment of principal of interest-bearing long-term debts   | ( 1,619,250)         | ( 2,300,000)        |
| Payment of capital lease obligations   | ( 281,343)           | ( 299,141)          |
| Decrease in other liabilities  | ( 1,760)             | ( 2,554)            |
| Payment of dividend and employees' bonus   | ( <u>1,122,705</u> ) | <u>-</u>            |
| Net cash provided by financing activities  | <u>5,498,828</u>     | <u>497,368</u>      |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>  |                      |                     |
|  | 4,855,826            | ( 2,493,058)        |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>  |                      |                     |
|  | <u>1,758,190</u>     | <u>4,251,248</u>    |
| <b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>  |                      |                     |
|  | <u>\$ 6,614,016</u>  | <u>\$ 1,758,190</u> |
| <b>SUPPLEMENTAL INFORMATION</b>  |                      |                     |
| Interest paid (excluding capitalized interest)   | <u>\$ 666,033</u>    | <u>\$ 727,923</u>   |
| Income tax paid  | <u>\$ 7,952</u>      | <u>\$ 4,199</u>     |
| <b>Noncash investing and financing activities</b>  |                      |                     |
| Reclassification of investments in shares of stock into short-term investments   | <u>\$ -</u>          | <u>\$ 122,753</u>   |
| Reclassification of the Corporation's stock held by subsidiaries from investments into treasury stocks                             | <u>\$ -</u>          | <u>\$ 525,441</u>   |
| Reclassification of nonoperating assets as properties  | <u>\$ 5,164</u>      | <u>\$ 187,934</u>   |
| Reclassification of assets leased to others as properties  | <u>\$ 38,979</u>     | <u>\$ -</u>         |
| Current portion of interest-bearing long-term debts  | <u>\$ 1,712,660</u>  | <u>\$ 609,664</u>   |
| Domestic unsecured convertible bonds converted into capital stock, certificates of bonds convertible to stocks and capital surplus | <u>\$ 2,911,350</u>  | <u>\$ -</u>         |
| <b>Cash paid for acquisition of properties:</b>  |                      |                     |
| Costs of properties acquired   | \$ 4,142,658         | \$ 709,658          |
| Decrease (increase) in payable for equipment   | 51,408               | ( 16,256)           |
| Increase in payables to related parties  | ( 25,543)            | -                   |
| Increase in obligations under capital leases   | <u>-</u>             | <u>( 135,450)</u>   |
|  | <u>\$ 4,168,523</u>  | <u>\$ 557,952</u>   |
| <b>Proceeds from sale of properties and nonoperating assets</b>  |                      |                     |
| Total contracted selling prices  | \$ 1,428,589         | \$ 5,363,560        |
| Increase in other receivables  | ( 4,395,514)         | ( 487,422)          |
| Increase in long-term receivables  | <u>3,928,953</u>     | <u>( 4,543,794)</u> |
|  | <u>\$ 962,028</u>    | <u>\$ 332,344</u>   |

The accompanying notes are an integral part of the financial statements.  
(With Deloitte & Touche auditors' report dated March 1, 2004)

(Concluded)

### **3.6 NOTES TO FINANCIAL STATEMENTS**

**(Amounts in Thousands of New Taiwan Dollars, Unless Otherwise Stated)**

#### **1. ORGANIZATION AND OPERATIONS**

Yang Ming Marine Transport Corporation (the "Corporation") primarily provides marine cargo transportation services. It also provides services related to the maintenance of old vessels, lease and sale of old vessels, containers and chassis of vessels. Furthermore, it also acts as shipping agent and manages ships owned by others.

The Corporation was majority owned by the Ministry of Transportation and Communications (MOTC) of the Republic of China (ROC) until February 15, 1996 when MOTC reduced its holdings in the Corporation simultaneous to the listing of its shares of stock on the ROC Taiwan Stock Exchange. MOTC owned 40.16% of the outstanding capital stock of the Corporation as of December 31, 2003.

The Corporation's shares have been listed on the ROC Taiwan Stock Exchange since April 1992.

As of December 31, 2003 and 2002, the Corporation had 1,282 and 1,320 employees, respectively.

#### **2. SIGNIFICANT ACCOUNTING POLICIES**

The Corporation's financial statements conform to the Guidelines for Securities Issuers' Financial Reporting for Public Company and accounting principles generally accepted in the ROC.

The Corporation estimates the allowance for doubtful accounts, provisions for losses on shipping fuel and on investments in shares of stock, depreciation of properties, income tax, pension cost, unsettled litigation cost, and payables to shipping agents. Because of the uncertainty of circumstances, estimates may differ from the actual outcome.

The Corporation's significant accounting policies are summarized as follows:

##### **Current and Noncurrent Assets and Liabilities**

Assets to be converted into cash or used within one year are classified as current. Obligations to be settled within one year are classified as current. All other assets and liabilities are classified as noncurrent.

##### **Cash Equivalents**

Bonds acquired under agreements to resell within three months from acquisition dates are classified as cash equivalents.

##### **Short-term Investments**

These are mainly stocks listed on the ROC Taiwan Stock Exchange or stocks traded over the over-the-counter securities exchange, bonds, certificates of conversion of bonds to stocks and mutual funds. The investments are carried at the lower of aggregate cost or market value. If the aggregate carrying value of the investments exceeds their total market value, an allowance for losses is recognized and charged to current year's income. Any annual recovery of the market value to the extent of the original carrying value is recognized as income. Any stock dividends received are recorded as an increase in the number of shares held but are not recognized as investment income. Any cash dividends received are recognized as investment income of the current year. Costs of investment sold are determined using the first-in, first-out method.

Market values are based on the average closing prices of the listed stocks, bonds and certificates of conversion of bonds to stocks in the last month of the reporting period or the net asset values of the

funds on the last trading day in the last month of the reporting period.

### **Allowance for Doubtful**

An allowance for doubtful accounts is provided on the basis of a review of the collectibility of individual receivables.

### **Shipping Fuel**

Shipping fuel is carried at the lower of aggregate cost (weighted-average method) or market value. Market value is based on replacement cost.

### **Investments in Shares of Stock and Deferred Income**

Investments in shares of stock of companies in which the Corporation owns at least 20% of their outstanding common stock and exercises significant influence over their operating and financial decisions are accounted for by the equity method. Under this method, the investment is carried at cost on the acquisition date, and this cost is subsequently adjusted for the Corporation's equity in net income or net loss. The difference between the cost of the investment and the Corporation's equity in the investee's net assets on the acquisition date is amortized over five years. If an investee issues additional shares and the Corporation subscribes for these shares at a percentage different from its current equity in the investee, the resulting increase in the Corporation's equity in its investee's net assets is credited to capital surplus. Any decrease in the Corporation's equity in the investee's net assets is debited to capital surplus. If capital surplus is not enough for debiting purposes, the difference is debited to unappropriated earnings. Any cash dividends received are recognized as a reduction of the carrying value of the investments. Any cumulative equity of the Corporation in the net loss of the investees in excess of the related investment costs is presented as other liabilities. The Corporation's equity in the net income or net loss of an investee whose financial statements for the current year are not timely available is recognized in the subsequent year using the equity interest of the Corporation as of the latest balance sheet date presented. The equity in the net income or net loss of investees that also have investments in the Corporation (reciprocal holdings) is computed using the treasury stock method.

Gain on sale of stocks to equity-method investees based on the Corporation's equity is realized as income through a subsequent sale to third parties.

Other investments in shares of stock are carried at cost. An allowance is recognized for any temporary decline in the aggregate market value below carrying value of listed stocks and stocks traded over the counter and is debited to stockholders' equity. But if the decline in market value is not temporary and there is no strong evidence that the market value will go up, the allowance is recognized as losses. Also, the carrying amounts of the investments in emerging stocks and unlisted stock are reduced to recognize other-than-temporary decline in the value, and this decline is charged to current losses. Cash dividends received in the year the investment is made are accounted for as reduction in the carrying value of investment, while cash dividends received in subsequent years are recognized as investment income.

The new cost basis of listed stocks that are reclassified from long-term to short-term investments or vice versa is the lower of cost or market value at the date of the reclassification. Any carrying amounts in excess of market value are accounted for as realized loss.

For both equity-method and cost-method investments, stock dividends received are recorded only as an increase in the number of shares held but are not recognized as investment income. Costs of investments sold are determined using the weighted-average method.

## **Properties and Assets Leased to Others**

Properties and assets leased to others are stated at cost less accumulated depreciation. During construction, the interest on the payment for the construction is capitalized as cost of assets. Major renewals and betterments are capitalized, while maintenance and repairs are expensed currently.

Containers and chassis under capital lease and the corresponding obligation are recorded at the lower of the (a) fair market value of leased equipment, or (b) present value of the sum of the future minimum lease payables and the bargain purchase option price. The imputed interest on lease payment is recognized as current interest expense.

Depreciation is computed using the straight-line method over the service lives of properties as follows (plus one year to represent the estimated salvage value): buildings, 52 to 55 years; containers and chassis, 6 to 8 years; ships, 13 to 20 years; leased containers and chassis, 5 to 9 years; leasehold improvements, 5 years; and miscellaneous equipment, 3 to 10 years. Properties being used by the Corporation beyond their initially estimated service lives are depreciated over the estimated remaining service lives.

Upon sale or other disposal of properties and assets leased to others, the related cost and accumulated depreciation are removed from the accounts, and resulting gain or loss is credited or charged to income. Any gain (less applicable income tax) on sale of properties generated before January 1, 2001 is reclassified as capital surplus at year-end.

## **Nonoperating Assets**

Nonoperating assets are stated at the lower of net carrying value or net realizable value.

## **Deferred Charges**

Deferred charges refer to spare parts of ships, ship-overhaul costs and bond issuance expenses. These are capitalized and amortized using the straight-line method over periods ranging from 2.5 years to 12 years.

## **Convertible Bonds**

The convertible bonds are issued at face value and the interest expense is recognized on the basis of their face value and interest rate. The effective interest rate is calculated using the repayment price, and the interest compensation expense should be recognized over the term of the convertible bonds. Direct and necessary costs of issuing convertible bonds are recorded as deferred charges and amortized over the term of the convertible bonds in straight-line method.

To convert bonds to common shares, the Corporation uses the book value approach, which involves writing off the unamortized issued costs, recognized interest-premium, unpaid accrued interests and par value of the convertible bonds. The common stock exchange certificate (capital stock) should be valued at the net written-off carrying amount, and the difference of this amount from the par value of the common stock exchange certificate (capital stock) should be recognized as additional paid-in capital.

## **Pension**

The Corporation has a defined benefit pension for all regular employees. Benefits are based on the number of service years and average basic pay of the last six months before retirement.

Pension cost is based on actuarial calculations. Unrecognized net transition assets, prior service cost and pension plan gains or losses are amortized using the straight-line method over the average remaining service years of employees.

### **Unrealized Gain (Loss) on Sale and Leaseback**

A gain or loss on the sale of containers, chassis and ships that are leased back by the Corporation is deferred and amortized over the term of the lease or their estimated service lives, whichever is shorter.

### **Treasury Stocks**

Effective January 1, 2002, the Corporation adopted Statement of Financial Accounting Standard (SFAS) No. 30, "Accounting for Treasury Stocks." SFAS No. 30 requires that the shares of the Corporation held by subsidiaries be reclassified from investments in those subsidiaries to treasury stocks. The reclassification was based on carrying value as of January 1, 2002 of the subsidiaries' investments in the Corporation as shown in their books.

### **Revenues Recognition**

Revenue is recognized when the earnings process is completed and the revenue is realizable and measurable. The costs of providing services are recognized as incurred.

Cargo revenues are recognized using the completion of voyage method. Monthly rental revenues on ships leased to others and ship management revenue are recognized in the month when services are rendered.

Revenue is measured by the transaction price (after consideration of discount) agreed upon by the Corporation and its clients. The pro forma interest rate method cannot be used to measure fair value of revenue because the collectibility of accounts receivable on operating revenue is not longer than one year, transaction volumes are huge, and the present value and fair value of receivables approximate each other.

### **Income Tax**

Deferred income taxes are recognized for the tax effects of temporary differences, unused tax credits, and operating loss carryforwards. Valuation allowance is recognized on deferred income tax assets that are not expected to be realized. Deferred tax liabilities and assets are classified as current or noncurrent on the basis of the classification of the related assets or liabilities for financial reporting. A deferred tax liability or asset that cannot be related to an asset or liability or financial reporting is classified as current or noncurrent according to the expected realization date of the temporary difference.

Income tax credits for certain purchases of eligible equipment, research and development expenses, personnel training expenditures and stock investments are recognized in the current year.

Adjustments of prior years' tax liabilities are added to or deducted from the current year's income tax expense.

Income taxes (10%) on undistributed earnings are recorded as expense in the year when the stockholders resolve to retain the earnings.

### **Foreign-currency Transactions**

Foreign-currency transactions (except derivative transactions) are recorded in New Taiwan dollars at the rates of exchange in effect when the transactions occur. Gains or losses resulting from the application of different foreign exchange rates when foreign-currency assets and liabilities are settled, are credited or charged to income in the period of settlement. On balance sheet date, the balances of foreign-currency assets and liabilities are restated at prevailing exchange rates, and the resulting differences are recorded as follows:

- a. Equity-method investments in shares of stock—as part of cumulative translation adjustments under stockholders' equity;
- b. Cost-method investments in shares of stock—same as in (a) above when the restated amounts are lower than their carrying amounts, otherwise, no adjustment is made;
- c. Other assets and liabilities—as credits or charges to income.

### **Derivative Transactions**

The Corporation accounts for derivative transactions as follows:

- a. Foreign-currency options

Amounts received on options written are recognized as liabilities and amounts paid on options bought are treated as assets. Contracts outstanding as of the balance sheet dates are marked to market, with the unrealized gains or losses arising from changes in market values recognized as current income. The carrying amounts (either assets or liabilities) of the options are credited or charged to income once the options are exercised.

- b. Cross-currency swap contracts

The contract (notional) amounts of cross-currency swap agreements are not recognized in the financial statements because the agreements do not require the settlement of such amounts. However, a memorandum entry is made to note the transaction. The forward components of the contracts outstanding as of the balance sheet dates are marked to market, with the unrealized gains or losses arising from changes in market values recognized as current income. The carrying amounts (either assets or liabilities) of the contracts are credited or charged to income once the swap contracts are settled.

- c. Forward exchange contracts

The foreign currency amounts of forward exchange contracts (the “contracts”) used for hedging purposes are recorded in New Taiwan dollars at spot rates (forward rates if the contracts are used for trading purposes) on the starting dates of the contracts. The premium or discount, computed using the foreign currency amount of the contract multiplied by the difference between the contracted forward rate and the spot rates on the starting date of the contract, is also recognized. The premium or discount is amortized using the straight-line method over the term of the forward contract, with the amortization charged to income. On the balance sheet dates, the gains or losses on the contracts, computed by multiplying the foreign currency amounts of the contracts by the difference between the spot rates on the contract starting dates and the balance sheet dates (or the spot rates last used to measure a gain or loss on that contract for an earlier period), are charged to income. The balances of the receivables and payables under the forward contracts are netted out, and the resulting net amount is classified as either an asset or a liability.

On the balance sheet date, if exchange loss is incurred on an open contract that is used for hedging and this contract clearly refers to a specific commitment, the recording of the loss may be deferred. In addition, when these contracts are settled, the costs of related commitments may be adjusted, but the adjusted costs of these commitments should not exceed the market value of the commitments on the settlement date.

### **Reclassifications**

Certain accounts for 2002 have been reclassified to conform to the 2003 financial statement presentation.



### 3. CHANGE IN ACCOUNTING PRINCIPLE

The Corporation adopted Statement of Financial Accounting Standard (SFAS) No. 30, "Accounting for Treasury Stocks," on January 1, 2002. SFAS No. 30 requires that a portion (\$535,973) of the carrying value of the shares of the Corporation held by subsidiaries (shown as part of short-term investments in separate balance sheets of the subsidiaries) be reclassified in the Corporation's balance sheet from investment in those subsidiaries to treasury stocks. The adoption of SFAS No. 30 resulted in a decrease in long-term investments and an increase in shares of the Corporation held by subsidiaries by \$525,441 each as of December 31, 2002, and a decrease of \$166,346 in the 2002 net income.

### 4. CASH AND CASH EQUIVALENTS

|   | <u>December 31</u>  |                     |
|---|---------------------|---------------------|
|   | <u>2003</u>         | <u>2002</u>         |
| Cash  |                     |                     |
| Petty cash and cash on hand   | \$ 2,927            | \$ 3,815            |
| Checking deposits   | 472,071             | 103,906             |
| Demand deposits   | 2,450,488           | 437,498             |
| Time deposits: Interest—1.00% to 4.25% in 2003 and 1.20% to 4.40% in 2002 | <u>2,251,176</u>    | <u>1,212,971</u>    |
|   | 5,176,662           | 1,758,190           |
| Cash equivalents  |                     |                     |
| Bonds purchased under agreements to resell—1.80%-2.15% yield              | <u>1,437,354</u>    | <u>-</u>            |
|   | <u>\$ 6,614,016</u> | <u>\$ 1,758,190</u> |

### 5. SHORT-TERM INVESTMENTS

|  | <u>December 31</u>  |                     |
|--|---------------------|---------------------|
|  | <u>2003</u>         | <u>2002</u>         |
| Mutual funds                                 | \$13,035,144        | \$ 5,439,649        |
| Marketable equity securities                 | 1,742,641           | 1,775,837           |
| Certificates of conversion of bonds to stock | 16,000              | -                   |
| Convertible bonds: Interest—0% to 5%         | <u>-</u>            | <u>16,115</u>       |
|  | 14,793,785          | 7,231,601           |
| Less: Allowance for decline in value         | <u>893,772</u>      | <u>1,100,825</u>    |
|  | <u>\$13,900,013</u> | <u>\$ 6,130,776</u> |

### 6. INVESTMENTS IN SHARES OF STOCK

|   | <u>December 31</u>    |                       |                       |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | <u>2003</u>           |                       | <u>2002</u>           |                       |
|   | <u>Carrying Value</u> | <u>% of Ownership</u> | <u>Carrying Value</u> | <u>% of Ownership</u> |
| Equity method (unlisted stocks)           |                       |                       |                       |                       |
| Yang Ming Line (B.V.I.) Holding Co., Ltd. | \$ 3,206,423          | 100.00                | \$ 2,789,686          | 100.00                |
| All Oceans Transportation, Inc.           | 2,340,821             | 100.00                | 228,780               | 100.00                |
| Yang Ming Line (Singapore) Pte. Ltd.      | 1,268,228             | 100.00                | 1,359,232             | 100.00                |
| Chunghwa Investment Co., Ltd.             | 806,139               | 40.00                 | 801,541               | 40.00                 |
| YES Logistics Corp.                       | 432,641               | 90.50                 | 427,186               | 90.50                 |
| Honming Terminal & Stevedoring Co., Ltd.  | 358,854               | 79.00                 | 352,051               | 79.00                 |

(Continued)

|  |                     |        |                     |        |
|--|---------------------|--------|---------------------|--------|
| Yang Ming Line Holding Co.                       | \$ 182,745          | 100.00 | \$ 106,181          | 100.00 |
| Kuang Ming Shipping Corp.                        | 169,208             | 100.00 | 283,897             | 100.00 |
| Ching Ming Investment Co., Ltd.                  | 131,983             | 99.96  | -                   | 99.96  |
| Transyang Shipping Pte. Ltd.                     | 81,962              | 24.99  | 76,468              | 24.99  |
| Jing Ming Transportation Co., Ltd.               | <u>69,880</u>       | 50.80  | <u>61,018</u>       | 50.80  |
|  | <u>9,048,884</u>    |        | <u>6,486,040</u>    |        |
| Cost method                                      |                     |        |                     |        |
| Listed common stock                              |                     |        |                     |        |
| Waterland Financial Holdings Co., Ltd.           | 70,000              | 0.43   | 70,000              | 0.43   |
| Hotung Investment Holdings Ltd.                  | <u>40,268</u>       | 0.70   | <u>40,268</u>       | 0.70   |
|  | 110,268             |        | 110,268             |        |
| Less—allowance for decline in value              | <u>-</u>            |        | <u>( 21,293)</u>    |        |
|  | <u>110,268</u>      |        | <u>88,975</u>       |        |
| Emerging common stock                            |                     |        |                     |        |
| Taiwan Nano Electro-optical Technology Co., Ltd. | <u>24,478</u>       | 3.89   | <u>37,590</u>       | 4.53   |
| Common stock with no quoted market prices        |                     |        |                     |        |
| United Venture Capital Corp.                     | 80,000              | 9.04   | 80,000              | 9.04   |
| Taipei Port Container Terminal Co., Ltd.         | 80,000              | 10.00  | -                   | -      |
| SF Technology Venture Capital Investment Corp.   | 40,000              | 7.24   | 40,000              | 7.24   |
| China Technology Venture Capital Corp.           | 30,000              | 8.96   | 30,000              | 8.96   |
| Kingmax Technology Corp.                         | 24,000              | 1.40   | 24,000              | 1.40   |
| Ascentek Venture Capital Corp.                   | 20,080              | 2.14   | 20,080              | 2.14   |
| Forwin Securities Corp.                          | 20,000              | 2.00   | 20,000              | 2.00   |
| Imaging Quality Technology Inc.                  | -                   | 2.14   | 3,500               | 2.14   |
| Ritekcom Photonics Corp.                         | <u>-</u>            | 2.00   | <u>45,000</u>       | 2.00   |
|  | <u>294,080</u>      |        | <u>262,580</u>      |        |
| Preferred stock with no quoted market prices     |                     |        |                     |        |
| New Century Infocomm Co., Ltd.                   | 864,000             | 1.68   | 864,000             | 1.68   |
| Penguin Computing Inc.                           | 7,698               | 0.93   | 7,698               | 0.93   |
| Arescom Inc.                                     | <u>7,698</u>        | 0.24   | <u>7,698</u>        | 0.24   |
|  | <u>879,396</u>      |        | <u>879,396</u>      |        |
|  | <u>1,308,222</u>    |        | <u>1,268,541</u>    |        |
| Deposit on subscriptions                         |                     |        |                     |        |
| Taipei Port Container Terminal Co., Ltd.         | <u>-</u>            |        | <u>6,614</u>        |        |
|  | <u>\$10,357,106</u> |        | <u>\$ 7,761,195</u> |        |

The calculation of the Corporation's equity in the net income or net loss of Transyang Shipping Pte Ltd. was based on the investee's financial statements of the immediately preceding year since the financial statements covering the same year as that of the Corporation were not timely available.

The carrying values of the equity-method investments were based on audited financial statements.

The Corporation continued to recognize the losses of Ching Ming Investment Co., Ltd. although the cumulative losses already exceeded investment cost by \$244,213 as of December 31, 2002 because the Corporation intended to continue giving financial support to this investee. The excess was presented as liability.

The accounts of Yang Ming Line (B.V.I.) Holding Co., Ltd. and All Oceans Transportation, Inc. were included in the Corporation's consolidated financial statements because their individual total assets or total revenues were at least 10% of the total assets or revenues of the Corporation ("10%

rule”). For other subsidiaries not covered by the 10% rule, their total assets and their total revenues were added up. The sum of either total assets or total revenues of all these subsidiaries did not exceed 30% of the total assets or revenues of the Corporation; hence, the subsidiaries were not consolidated.

Information on cost-method investments is as follows:

|  | <b>December 31</b> |                    |
|--|--------------------|--------------------|
|  | <b>2003</b>        | <b>2002</b>        |
| Listed stocks (based on market value)  | \$ 125,263         | \$ 88,975          |
| Equity in net assets pertaining to emerging stocks and unlisted stocks<br>(mainly based on unaudited financial statements) | <u>1,002,183</u>   | <u>1,004,742</u>   |
|  | <u>\$1,127,446</u> | <u>\$1,093,717</u> |

## 7. PROPERTIES

|                               | <b>December 31</b>  |                     |
|-------------------------------|---------------------|---------------------|
|                               | <b>2003</b>         | <b>2002</b>         |
| Accumulated depreciation      |                     |                     |
| Buildings                     | \$ 53,926           | \$ 45,965           |
| Containers and chassis        | 6,645,498           | 5,586,642           |
| Ships                         | 6,031,693           | 10,367,940          |
| Leased containers and chassis | 1,044,399           | 787,200             |
| Leasehold improvements        | 86,713              | 51,436              |
| Miscellaneous equipment       | <u>690,342</u>      | <u>511,504</u>      |
|                               | <u>\$14,552,571</u> | <u>\$17,350,687</u> |

The Corporation leases containers and chassis under capital lease agreements. The terms of the leases were from five years to nine years for containers and from five years to eight years for chassis. The annual rent payable on leased containers under the agreements is US\$5,471 thousand. The Corporation has the option to buy at the end of the lease terms, all leased containers at a bargain purchase price of US\$1. The annual rent payable on leased chassis is based on contract terms, and, at the end of the lease terms, the ownership of all the leased chassis will be transferred to the Corporation at no additional cost. Information of these leases as of December 31, 2003 and 2002 is as follows:

|  | <b>December 31</b>                      |   |   |   |
|--|---|---|---|---|
|  | <b>2003</b>                             |   | <b>2002</b>                             |   |
|  | <b>U.S.<br/>Dollars<br/>(Thousands)</b> | <b>New Taiwan<br/>Dollars<br/>(Thousands)</b> | <b>U.S.<br/>Dollars<br/>(Thousands)</b> | <b>New Taiwan<br/>Dollars<br/>(Thousands)</b> |
| Total capital lease obligations (undiscounted) | \$ 37,831                               | \$1,285,134                                   | \$ 47,111                               | \$1,637,102                                   |
| Less: Unamortized interest expense             | ( 5,877 )                               | ( 199,633 )                                   | ( 7,777 )                               | ( 270,258 )                                   |
|  | <u>\$ 31,954</u>                        | <u>\$1,085,501</u>                            | <u>\$ 39,334</u>                        | <u>\$1,366,844</u>                            |

Depreciation expenses for the years ended December 31, 2003 and 2002 aggregated \$2,009,124 and \$2,261,263, respectively.

The insurance for properties, assets leased to others and nonoperating assets as of December 31, 2003 amounted to \$13,804,099.

**8. ASSETS LEASED TO OTHERS—NET**

|                          | <u>December 31</u> |                    |
|--------------------------|--------------------|--------------------|
|                          | <u>2003</u>        | <u>2002</u>        |
| Cost                     |                    |                    |
| Land                     | \$ 798,896         | \$ 803,218         |
| Buildings                | <u>309,985</u>     | <u>344,642</u>     |
|                          | 1,108,881          | 1,147,860          |
| Accumulated depreciation | <u>( 43,646 )</u>  | <u>( 41,291 )</u>  |
|                          | <u>\$1,065,235</u> | <u>\$1,106,569</u> |

Depreciation expenses for the years ended December 31, 2003 and 2002 were \$6,075 and \$7,300, respectively.

**9. NONOPERATING ASSETS—NET**

|                          | <u>December 31</u> |                   |
|--------------------------|--------------------|-------------------|
|                          | <u>2003</u>        | <u>2002</u>       |
| Cost                     |                    |                   |
| Land                     | \$ 492,662         | \$ 497,827        |
| Buildings                | <u>12,389</u>      | <u>6,044</u>      |
|                          | 505,051            | 503,871           |
| Accumulated depreciation | <u>11,486</u>      | <u>5,624</u>      |
|                          | <u>\$ 493,565</u>  | <u>\$ 498,247</u> |

**10. SHORT-TERM DEBTS**

|   | <u>December 31</u> |                   |
|---|--------------------|-------------------|
|   | <u>2003</u>        | <u>2002</u>       |
| Bank overdraft: Interest—3.524% in 2003 and 6.94% in 2002 | \$ 15,080          | \$ 2,597          |
| Bank debts: Due in January 2003, 1.6% to 1.8% interest    | <u>-</u>           | <u>100,000</u>    |
|   | <u>\$ 15,080</u>   | <u>\$ 102,597</u> |

As of December 31, 2003, the Corporation had unused credit lines aggregating \$4,074,498, which were available for short-term financing.

| <b>11. INTEREST-BEARING LONG-TERM DEBTS</b> | <u>Current Portion</u> | <u>Long-term</u>    | <u>Total</u>        |
|---|------------------------|---------------------|---------------------|
| <u>December 31, 2003</u>                    |                        |                     |                     |
| Unsecured bank loans                        | \$ 317,800             | \$ 238,103          | \$ 555,903          |
| Domestic unsecured bonds                    | -                      | 6,500,000           | 6,500,000           |
| Domestic secured bonds                      | 700,000                | 3,000,000           | 3,700,000           |
| Domestic unsecured convertible bonds        | 458,900                | 5,560,800           | 6,019,700           |
| Capital leases (Note 7)                     | <u>235,960</u>         | <u>849,541</u>      | <u>1,085,501</u>    |
|   | <u>\$ 1,712,660</u>    | <u>\$16,148,444</u> | <u>\$17,861,104</u> |
| <u>December 31, 2002</u>                    |                        |                     |                     |
| Unsecured bank loans                        | \$ 382,250             | \$ 1,181,500        | \$ 1,563,750        |
| Domestic unsecured bonds                    | -                      | 6,500,000           | 6,500,000           |
| Domestic secured bonds                      | -                      | 3,700,000           | 3,700,000           |
| Domestic unsecured convertible bonds        | -                      | 917,200             | 917,200             |
| Capital leases (Note 7)                     | <u>227,414</u>         | <u>1,139,430</u>    | <u>1,366,844</u>    |
|   | <u>\$ 609,664</u>      | <u>\$13,438,130</u> | <u>\$14,047,794</u> |

### Unsecured Bank Loans

Unsecured bank loans in Japanese Yen (the “Yen Loan”) are repayable in eight quarterly installments from October 2003 to July 2005. Interest on the YEN Loan is 0.4112% annually, compounded monthly. Unsecured bank loans in U.S. dollars (the “US Loan”) are repayable in eight semiannual installments from February 2003 to April 2007. The annual rate of the interest on the US Loan is between 2.2643% and 2.4259%. As of December 31, 2003, the Corporation made full advance repayments of the US Loan. Other information on the Corporation’s unsecured bank loans in as follows:

|   | <u>December 31</u> |                    |
|---|--------------------|--------------------|
|   | <u>2003</u>        | <u>2002</u>        |
| Unsecured bank loan of YEN \$2,000,000 thousand | \$ 555,903         | \$ -               |
| Unsecured bank loan of US\$45,000 thousand      | <u>-</u>           | <u>1,563,750</u>   |
|   | <u>\$ 555,903</u>  | <u>\$1,563,750</u> |

### Domestic Unsecured Bonds

On various dates, the Corporation issued domestic unsecured bonds with aggregate face values, as follows: \$3,000,000 on June 1, 2000 (the “June 2000 Bonds”); \$2,400,000 on November 20, 2000 (the “November 2000 Bonds”); and \$1,100,000 on July 16, 2001 (the “July 2001 Bonds”).

Other bond features and terms were as follows:

|                     |  |
|---------------------|--|
| June 2000 Bonds     | Type A—Face value: \$1,200,000; repayments as follows: 33%—June 1, 2005, 33%—June 1, 2006, and 34%—June 1, 2007; 5.7% annual interest;<br>Type B—Face value: \$1,800,000; repayments as follows: 33%—June 1, 2008, 33%—June 1, 2009, and 34%, and June 1, 2010; 6.09% annual interest; |
| November 2000 Bonds | Repayments as follows: 20%—November 20, 2010; 40%—November 20, 2011; and 40%—November 20, 2012; 6.02% annual interest;   |
| July 2001 Bonds     | Repayments as follows: 20%—July 2006; 40%—July 2007, and 40%—July 2008; 4.49% annual interest.   |

### Domestic Secured Bonds

On November 25, 1999, the Corporation issued domestic secured bonds with aggregate face value of \$700,000 and maturity on November 25, 2004 at 5.75% annual interest.

The Corporation issued five-year domestic secured bonds between June 27, 2002 and July 5, 2002, with an aggregate face value of \$3,000,000 and 3.85% annual interest.

### Domestic Unsecured Convertible Bonds

On August 2, 1997, the Corporation issued seven-year domestic secured bonds (the “1997 convertible bonds”) with an aggregate face value of \$2,500,000. Annual interest on the bonds is 4.5%, payable every June 27 from 1998 to 2004. Bond settlement is as follows:

- Lump-sum payment to the holders upon maturity (in 2004) at face value plus accrued interest;
- Conversion by the holders, starting September 2, 1997, into common shares of the Corporation at the prevailing conversion price (NT\$15.66 per share as of December 31, 2003); and
- Redemption by the Corporation, under certain conditions, at varying prices before bond maturity.

As of December 31, 2003, the 1997 Convertible Bonds with an aggregate face value of \$2,041,100 had been converted into 92,318 thousand common shares and 10,224 thousand certificates of conversion of bonds to stocks of the Corporation.

On August 7, 2003, the Corporation issued five-year domestic secured bonds (the “2003 Convertible Bonds”) with an aggregate face value of \$8,000,000 and 0% interest. The bonds are classified as “Type A” (with face value of \$3,000,000) and “Type B” (with face value of \$5,000,000). Bond settlement is as follows:

- a. Lump-sum payment to the holders upon maturity (in 2008) at 101.256% of the face value;
- b. Conversion by the holders, from November 2003 to 10 days before due date, into common shares of the Corporation at the prevailing conversion price (NT\$26.13 per share as of December 31, 2003);
- c. Reselling to the Corporation by the holders before maturity. The reselling of Type A bonds starts from August 7, 2005 at face value while that of Type B bonds starts from August 7, 2006 at 100.451% of the face value; and
- d. Redemption by the Corporation, under certain conditions, at face value before bond maturity.

As of December 31, 2003, the 2003 Convertible Bonds with aggregate face value of \$2,439,200 had been converted into 93,348 thousand common shares of the Corporation.

As of December 31, 2003, the Corporation had no unused credit lines available for long-term bank loans.

## 12. RESERVE FOR LAND VALUE INCREMENT TAX

The reserve for land value increment tax resulted from the Corporation’s merger with China Merchants Steam Navigation Company.

## 13. UNREALIZED GAIN ON SALE AND LEASEBACK

|                    | <u>December 31</u> |                  |
|--------------------|--------------------|------------------|
|                    | <u>2003</u>        | <u>2002</u>      |
| Chassis            | \$ 38,996          | \$ 46,776        |
| Vessel Ming North  | 9,769              | 10,918           |
| Vessel Med Keelung | 112                | 627              |
| Containers         | -                  | 9,316            |
|                    | <u>\$ 48,877</u>   | <u>\$ 67,637</u> |

The above properties had been sold and then leased back by the Corporation. The resulting gains on the sale were deferred (included in “other liabilities” in the balance sheets) and amortized over the term of the lease or estimated service lives, whichever is shorter.

## 14. STOCKHOLDERS’ EQUITY

On November 14, 1996, the Corporation issued 10 million units of global depositary receipts (GDRs), representing 100 million shares, at an issue price of US\$11.64 per unit. The holders of the GDRs may not exchange them for the stocks of the Corporation. However, starting February 14, 1997, the holders of the GDR may request the depository bank to sell the stocks represented by the GDRs. As of December 31 2003, there were 7,497,641 units outstanding, representing 74,976,458 shares.

Under the Company Law and related regulations, capital surplus from equity-method investments

should not be used for any purpose. All other components of capital surplus may only be used to offset a deficit. In addition, only the capital surplus from the issue of stock in excess of par value and treasury stock transactions may be transferred to capital. For this capitalization, new shares should be issued to stockholders in proportion to their holdings, and capitalized amounts should be within certain limits.

The Corporation's Articles of Incorporation provides that the following should be appropriated from the annual net income, less any losses of prior years:

- a. 10% as legal reserve;
- b. 10% as special reserve, as needed;
- c. Dividends, and at least 1% as bonus to employees and up to 2% as remuneration to directors and supervisors.

These appropriations and other allocations of earnings should be resolved by the stockholders in the following year and given effect to in the financial statements of that year.

The Articles of Incorporation provides that the Corporation declare at least 50% of the distributable earnings as dividends. Further, at least 20% of the amount declared as dividends should be in the form of cash to enable the Corporation to finance its capital expenditure and working capital requirements.

Under the Securities and Exchange Law, the Corporation should appropriate a special reserve equal to the debit balance of any stockholders' equity item (other than deficit). The balance of the reserve is adjusted according to the debit balance of such items as of the end of the Corporation's current financial reporting year.

Under the Company Law, legal reserve should be appropriated until the accumulated reserve equals the Corporation's paid-in capital. This reserve may only be used to offset a deficit. When the reserve reaches 50% of the Corporation's paid-in capital, up to 50% thereof can be capitalized.

Under the Integrated Income Tax System, which took effect on July 1, 1998, noncorporate ROC resident stockholders are entitled to tax credit on income tax paid by the Corporation on earnings generated also starting July 1, 1998. An imputation credit account (ICA) is maintained by the Corporation to monitor the balance of such income tax and the tax credits allocated to each stockholder. The maximum credit available for allocation to each stockholder cannot exceed the balance shown in the ICA on the date of distribution of dividends.

On June 21, 2002, the stockholders resolved not to appropriate 2001 earnings and to use the legal reserve of \$634,683 to offset accumulated losses. The stockholders also resolved the reclassification of capital surplus of \$1,431,387 from gain on sale of properties as retained earnings after appropriating a legal reserve of \$143,139.

On June 20, 2003, the stockholders resolved to appropriate the 2002 earnings as following:

|                    | <b>Appropriation<br/>of 2002<br/>Earnings</b> | <b>Dividends<br/>Per Share<br/>(Dollars)</b> |
|--------------------|---|--|
| Legal reserve      | \$ 113,672                                    | \$ -   |
| Bonus to employees | 23,113  | -  |
| Dividends          | 1,100,590                                     | 0.60   |

Had the Corporation recognized bonus to employees as expenses in 2002, the primary and diluted earnings per share for 2002 would have declined from NT\$0.65 to NT\$0.63.

As of March 1, 2004, the Corporation's board of directors had not decided the appropriation of the 2003 earnings. Information on the appropriation of the Corporation's earnings can be accessed through the Market Observation Post System on the Web site of the Taiwan Stock Exchange.

## 15. TREASURY STOCKS

| <u>Reason for Repurchase</u>                   | <u>Outstanding Shares (Thousands)</u> |                 |                 |                        |
|--|---------------------------------------|-----------------|-----------------|------------------------|
|  | <u>Beginning of the Year</u>          | <u>Increase</u> | <u>Decrease</u> | <u>End of the Year</u> |
| <u>For the year ended December 31, 2003</u>    |                                       |                 |                 |                        |
| Stocks of the Corporation held by subsidiaries | <u>67,619</u>                         | <u>-</u>        | <u>13,235</u>   | <u>54,384</u>          |
| <u>For the year ended December 31, 2002</u>    |                                       |                 |                 |                        |
| Stocks of the Corporation held by subsidiaries | <u>68,981</u>                         | <u>187</u>      | <u>1,549</u>    | <u>67,619</u>          |

On January 1, 2002, the Corporation reclassified the shares of the Corporation held by subsidiaries from investments into treasury stocks. The proceeds from the subsidiaries' disposal of these shares were \$300,791 in 2003 and \$16,229 in 2002. As of December 31, 2003 and 2002, the carrying values of the Corporation's shares held by subsidiaries were \$422,620 and \$525,441, respectively, and the market values were \$1,786,141 and \$687,545, respectively.

Although the Corporation's shares held by subsidiaries are treated as treasury stocks instead of investments, the subsidiaries retain stockholders' rights on those shares.

## 16. INCOME TAX

a. Computation of current income tax payable:

|   | <u>Year Ended December 31</u> |             |
|---|-------------------------------|-------------|
|   | <u>2003</u>                   | <u>2002</u> |
| Tax on pretax income at 25% statutory rate  | \$2,059,632                   | \$ 286,098  |
| Add (deduct) tax effects of:                |                               |             |
| Permanent differences                       | ( 363,122)                    | ( 120,937)  |
| Deferred income tax                         | ( 630,954)                    | ( 73,835)   |
| Loss carryforward and investment tax credit | ( 209,064)                    | ( 91,326)   |
| Current tax payable                         | <u>\$ 856,492</u>             | <u>\$ -</u> |

b. Income tax expense consisted of:

|  |                    |                 |
|--|--------------------|-----------------|
| Income tax expense—current                 | \$ 856,492         | \$ -            |
| Income tax expense—deferred                | 736,416            | 5,269           |
| Income tax (10%) on undistributed earnings | -                  | 9,300           |
| Adjustments of prior years' taxes          | ( 3,479)           | ( 5,630)        |
|  | <u>\$1,589,429</u> | <u>\$ 8,939</u> |



c. Deferred income tax assets (liabilities) as of December 31, 2003 and 2002 were as follows:

|  | <u>December 31</u>   |                     |
|--|----------------------|---------------------|
|  | <u>2003</u>          | <u>2002</u>         |
| Current (included in other current assets (liabilities))                       |                      |                     |
| Unrealized foreign exchange gain   | (\$ 11,905)          | (\$ 22,665)         |
| Loss carryforwards   | -                    | 189,292             |
| Investment tax credits   | -                    | 10,169              |
| Others   | 9,155                | 6,819               |
| Valuation allowance on deferred income tax assets                              | <u>-</u>             | <u>( 100,741)</u>   |
|  | <u>(\$ 2,750)</u>    | <u>\$ 82,874</u>    |
| Noncurrent (included in other liabilities):                                    |                      |                     |
| Cumulative equity in investees' net income                                     | (\$1,007,002)        | (\$ 412,575)        |
| Differences between financial and tax estimates of service lives of containers | ( 273,750)           | ( 253,943)          |
| Deferred pension cost  | 89,573               | 75,644              |
| Provision for loss on properties   | -                    | 42,500              |
| Investment tax credits   | <u>-</u>             | <u>7,987</u>        |
|  | <u>(\$1,191,179)</u> | <u>(\$ 540,387)</u> |

The above deferred income taxes were computed at the 25% income tax rate.

d. Integrated income tax system information:

|  | <u>December 31</u> |                  |
|--|--------------------|------------------|
|  | <u>2003</u>        | <u>2002</u>      |
| Balance of the imputation credit account (ICA) | <u>\$ 7,682</u>    | <u>\$ 27,982</u> |

The creditable tax ratio for the 2002 earnings was 2.80%. The estimated creditable tax ratio for the 2003 earnings was 12.50%.

The tax credits will be accumulated until the date of dividend distribution. Upon dividend distribution, the ratio of the imputed tax credits to unappropriated earnings will be used for allocating tax credits to each stockholder.

e. As of December 31, 2003 and 2002, the balances of the special reserve and unappropriated retained earnings generated before June 30, 1998 aggregated \$2,064,438.

f. As of December 31, 2003, the investment tax credits were as follows:

| <u>Regulation</u>                | <u>Items</u>                   | <u>Total Investment Tax Credits</u> | <u>Unused Investment Tax Credits</u> | <u>Expiry Year</u> |
|----------------------------------|--------------------------------|-------------------------------------|--------------------------------------|--------------------|
| Statute for Upgrading Industries | Purchase of equipment          | \$ 21,462                           | \$ -                                 | 2003               |
|                                  | Investments in shares of stock | 1,137                               | -                                    | 2003               |
|                                  | Investments in shares of stock | 2,590                               | -                                    | 2004               |
|                                  | Personnel training             | 1,041                               | -                                    | 2003               |
|                                  | Personnel training             | <u>2,028</u>                        | <u>-</u>                             | 2005               |
|                                  |                                | <u>\$ 28,258</u>                    | <u>\$ -</u>                          |                    |

g. Income tax returns through 2000 had been examined and cleared by the tax authorities.

**17. PERSONNEL, DEPRECIATION AND****Year Ended December 31, 2003****AMORTIZATION EXPENSES**

|                    | <b><u>Operating<br/>Costs</u></b> | <b><u>Operating<br/>Expenses</u></b> | <b><u>Total</u></b> |
|--------------------|-----------------------------------|--------------------------------------|---------------------|
| Personnel expenses |                                   |                                      |                     |
| Salary             | \$ 565,774                        | \$1,094,459                          | \$1,660,233         |
| Insurance          | 20,550                            | 46,279                               | 66,829              |
| Pension            | 40,487                            | 79,268                               | 119,755             |
| Others             | 50,761                            | 79,233                               | 129,994             |
| Depreciation       | 1,905,555                         | 110,370                              | 2,015,925           |
| Amortization       | <u>195,371</u>                    | <u>21,603</u>                        | <u>216,974</u>      |
|                    | <u>\$2,778,498</u>                | <u>\$1,431,212</u>                   | <u>\$4,209,710</u>  |

**18. EARNINGS PER SHARE**

The numerators and denominators used in calculating earnings per share (EPS) were as follows:

|   | <b><u>Amount (Numerator)</u></b>                   |                              | <b><u>Capital Stock<br/>(Denominator)<br/>(in Thousand<br/>Shares)</u></b> | <b><u>Net Income<br/>Per Share<br/>(Dollars)</u></b> |                              |
|---|--|------------------------------|--|--|------------------------------|
|   | <b><u>Income<br/>Before<br/>Income<br/>Tax</u></b> | <b><u>Net<br/>Income</u></b> |  | <b><u>Income<br/>Before<br/>Income<br/>Tax</u></b>   | <b><u>Net<br/>Income</u></b> |
| <u>For the year ended December 31, 2003</u>   |  |                              |  |  |                              |
| Primary EPS                                   | \$8,238,526  | \$6,649,097                  | 1,796,716  | <u>\$ 4.59</u>                                       | <u>\$ 3.70</u>               |
| Impact of dilutive potential<br>common shares |  |                              |  |  |                              |
| Domestic unsecured convertible<br>bonds       | <u>41,001</u>                                      | <u>30,751</u>                | <u>264,707</u>   |  |                              |
| Diluted EPS                                   | <u>\$8,279,527</u>                                 | <u>\$6,679,848</u>           | <u>2,061,423</u>   | <u>\$ 4.02</u>                                       | <u>\$ 3.24</u>               |
| <u>For the year ended December 31, 2002</u>   |  |                              |  |  |                              |
| Primary EPS                                   | \$1,144,390  | \$1,135,451                  | 1,765,928  | <u>\$ 0.65</u>                                       | <u>\$ 0.64</u>               |
| Impact of dilutive potential common<br>shares |  |                              |  |  |                              |
| Domestic unsecured convertible<br>bonds       | <u>41,274</u>                                      | <u>30,956</u>                | <u>58,570</u>  |  |                              |
| Diluted EPS                                   | <u>\$1,185,664</u>                                 | <u>\$1,166,407</u>           | <u>1,824,498</u>   | <u>\$ 0.65</u>                                       | <u>\$ 0.64</u>               |

The calculation of pro forma net income per share, assuming that the Corporation's stocks held by subsidiaries are treated as investments rather than as treasury stocks, is as follows:

|   | <u>Amount (Numerator)</u>       |                    |   | <u>Earnings Per Share (Dollars)</u> |                   |
|---|---------------------------------|--------------------|---|-------------------------------------|-------------------|
|   | <u>Income Before Income Tax</u> | <u>Net Income</u>  | <u>Capital Stock (Denominator) (in Thousand Shares)</u> | <u>Income Before Income Tax</u>     | <u>Net Income</u> |
| <u>For the year ended December 31, 2003</u> |                                 |                    |   |                                     |                   |
| Pro forma primary EPS                       | \$8,936,375                     | \$7,346,946        | 1,856,550   | <u>\$ 4.81</u>                      | <u>\$ 3.96</u>    |
| Impact of dilutive potential common shares  |                                 |                    |   |                                     |                   |
| Domestic unsecured convertible bonds        | <u>41,001</u>                   | <u>30,751</u>      | <u>264,707</u>  |                                     |                   |
| Pro forma diluted EPS                       | <u>\$8,977,376</u>              | <u>\$7,377,697</u> | <u>2,121,257</u>  | <u>\$ 4.23</u>                      | <u>\$ 3.48</u>    |
| <u>For the year ended December 31, 2002</u> |                                 |                    |   |                                     |                   |
| Pro forma primary EPS                       | \$1,310,736                     | \$1,301,797        | 1,834,316   | <u>\$ 0.71</u>                      | <u>\$ 0.71</u>    |
| Impact of dilutive potential common shares  |                                 |                    |   |                                     |                   |
| Domestic unsecured convertible bonds        | <u>41,274</u>                   | <u>30,956</u>      | <u>58,570</u>   |                                     |                   |
| Pro forma diluted EPS                       | <u>\$1,352,010</u>              | <u>\$1,332,753</u> | <u>1,892,886</u>  | <u>\$ 0.71</u>                      | <u>\$ 0.70</u>    |

The EPS had been retroactively adjusted for the stock dividend declared.

## 19. PENSION PLAN

The Corporation adopted three pension plans when it was privatized on February 15, 1996. These plans are as follows:

- a. Pension plan for onshore employees. Benefits are based on service years and average basic salary of the six months before retirement. The pension fund, to which the Corporation contributes amounts equal to 9% and 3% of salaries every month for the years ended December 31, 2003 and 2002, respectively, is administered by an employees' pension fund committee and deposited in the committee's name in the Central Trust of China.
- b. Pension plan for shipping crews. Before the adoption of the ROC Maritime Labor Act, benefits were based on the amounts stated in the crews' hiring contracts. Under the Maritime Labor Act, benefits are based on service years and average basic salary of the six months before retirement.
- c. Pension plan for retired employees of China Merchants Steam Navigation Company (CMSNC). Benefits are based on service years and level of monthly basic salary at the time of retirement.

Before the Corporation's privatization, qualified employees received pension payments for service years ended before the start of the privatization. The service years of the employees who received pre-privatization pension payments and continued to work in the Corporation after privatization will be excluded from the calculation of pension payments after privatization.

Certain information on pension is as follows:

|   | <b><u>Year Ended December 31</u></b> |                    |
|---|--------------------------------------|--------------------|
|   | <b><u>2003</u></b>                   | <b><u>2002</u></b> |
| a. Components of net pension costs:   |                                      |                    |
| Service cost  | \$ 112,782                           | \$ 99,905          |
| Interest cost   | 23,814                               | 23,691             |
| Expected return on plan assets  | ( 4,529)                             | ( 4,799)           |
| Amortization of net transition assets   | ( 14,171)                            | ( 14,171)          |
| Amortization of prior service cost  | 436                                  | 436                |
| Amortization of net loss  | <u>1,423</u>                         | <u>968</u>         |
|   | <u>\$ 119,755</u>                    | <u>\$ 106,030</u>  |
|   |                                      |                    |
|   | <b><u>December 31</u></b>            |                    |
|   | <b><u>2003</u></b>                   | <b><u>2002</u></b> |
| b. Reconciliation of funded status of the pension plan to accrued pension cost at end of year |                                      |                    |
| Benefit obligation:   |                                      |                    |
| Vested benefit obligation   | \$ 213,384                           | \$ 106,319         |
| Non-vested benefit obligation   | <u>400,505</u>                       | <u>360,039</u>     |
| Accumulated benefit obligation  | 613,889                              | 466,358            |
| Additional benefits based on future salaries  | <u>235,075</u>                       | <u>129,019</u>     |
| Projected benefit obligation  | 848,964                              | 595,377            |
| Fair value of plan assets   | ( <u>148,312</u> )                   | ( <u>105,321</u> ) |
| Funded status   | 700,652                              | 490,056            |
| Unrecognized net transition assets  | 9,907                                | 24,078             |
| Unrecognized prior service cost   | ( 5,235 )                            | ( 5,671 )          |
| Unrecognized net (loss) gain  | ( 119,331 )                          | 19,932             |
| Additional liability  | <u>18,457</u>                        | <u>7,687</u>       |
| Accrued pension cost (included in other liabilities)  | <u>\$ 604,450</u>                    | <u>\$ 536,082</u>  |
| c. Vested benefits  | <u>\$ 281,285</u>                    | <u>\$ 204,448</u>  |
|   |                                      |                    |
|   | <b><u>Year Ended December 31</u></b> |                    |
|   | <b><u>2003</u></b>                   | <b><u>2002</u></b> |
| d. Assumptions used   |                                      |                    |
| Discount rate   | 3.50%                                | 4.00%              |
| Rate of increase in compensation  | 2.75%                                | 2.25%              |
| Expected rate of return on plan assets  | 3.50%                                | 4.00%              |
| e. Changes in pension fund  |                                      |                    |
| Contributions   | <u>\$ 47,380</u>                     | <u>\$ 15,196</u>   |
| Payment of benefits   | <u>\$ 14,778</u>                     | <u>\$ 14,074</u>   |

## 20. RELATED-PARTY TRANSACTIONS

The Corporation's related parties are shown in Schedules A, B and H. The related-party transactions for the years ended December 31, 2003 and 2002 and the balances, except those

mentioned in Notes 22 and 23 and Schedule C, are summarized in the accompanying Schedules A and B.

The transactions with related parties were conducted under contract terms.

## 21. ASSETS PLEDGED OR MORTGAGED

The following assets had been pledged as collaterals for short-term debts, long-term bank loans, bonds and credit lines:

|                         | <b>December 31</b> |                    |
|-------------------------|--------------------|--------------------|
|                         | <b>2003</b>        | <b>2002</b>        |
| Properties—net          | \$1,033,432        | \$1,114,919        |
| Nonoperating assets—net | 89,230             | 89,230             |
| Pledged time deposits   | -                  | 18,645             |
|                         | <u>\$1,122,662</u> | <u>\$1,222,794</u> |

## 22. COMMITMENTS AND CONTINGENT LIABILITY

Commitments and contingent liability as of December 31, 2003 were as follows:

- a. Obligations to provide crews to four ships of Chinese Petroleum Corporation under contracts expiring on various dates by October 2008. The daily compensation under the contracts is \$578.
- b. Leases of office premises, ships and container yard under operating lease agreements that will expire on various dates until September 2013. The total rents were \$5,910,761 for the year ended December 31, 2003, and future minimum rentals are as follows:

| <u>Fiscal Year</u> | <u>Amount</u> |
|--------------------|---------------|
| 2004               | \$8,301,352   |
| 2005               | 1,241,376     |
| 2006               | 705,989       |
| 2007               | 546,244       |
| 2008               | 546,244       |

Rentals after 2008 amount to \$1,638,732. The present value of those rentals, computed at an annual interest rate of 1.40%, is \$1,486,860.

- c. Leases of containers and chassis under capital lease agreements expiring on various dates until May 2011. Rentals for the year ended December 31, 2003 was about \$240,108 (deducted from leases payable), and future minimum rentals are as follows:

| <u>Fiscal Year</u> | <u>Amount</u> |
|--------------------|---------------|
| 2004               | \$ 282,649    |
| 2005               | 285,176       |
| 2006               | 589,760       |
| 2007               | 73,865        |
| 2008               | 23,007        |

Rentals after 2008 amount to \$123,768, with present value of about \$113,717, based on 1.40% annual interest rate.

- d. Guarantee of loans obtained by two equity-method investees, Yang Ming Line (B.V.I.) Holding Co., Ltd. (US\$86,446,000) and All Oceans Transportation Inc. (US\$53,356,000); Yang Ming (America) Corp., an investee of an equity- method investee (US\$1,500,000); and United Terminal Leasing LLC, an investee of an equity- method investee (US\$1,095,000);
- e. Guarantee by the Corporation and Yang Ming Line Holding Co. (an equity-method investee of the Corporation) of a loan of US\$3,445,000 obtained by West Basin Container Terminal LLC (investee of an equity-method investee);
- f. As of December 31, 2003, 21 former shipping crew members, who retired after the Corporation's privatization, sued the Corporation and claimed \$43,270 as additional severance benefit based on the Labor Standards Law instead of the Rules of Privatization for Government-Owned Corporations. The Taipei District Court and Taiwan High Court decided this case in favor of the Corporation. The plaintiffs appealed this decision to a higher court. No liability was accrued since management believed the appeal would not prosper.
- g. The Corporation and China Shipbuilding Corp. (CSC) reached an agreement to construct seven vessels for US\$232,180,000, for delivery by 2007. As of December 31, 2003, the Corporation had paid US\$43,518,000.
- h. The Corporation and Hyundai Heavy Industries Co., Ltd. (HHICL) reached an agreement to construct four vessels for US\$316,800,000 for delivery by February 2007. As of December 31, 2003, the Corporation had paid US\$31,680,000 to HHICL).
- i. The Corporation and Hyundai Translead (HT) reached an agreement to construct containers and chassis for US\$16,284,000 for delivery in 2004. As of December 31, 2003, the Corporation had made no payments on this agreement.

## **23. SUBSEQUENT EVENTS**

- a. In January 2004, the Corporation and Singamas Container Holding Limited reached an agreement to construct containers for US\$23,673,000 for delivery in 2004.
- b. In January 2004, the board of directors resolved to sell two vessels at carrying value of \$1,989,482 to All Oceans Transportation Inc., an equity-method investee. The vessels were delivered in February 2004.
- c. In February 2004, the board of directors resolved to buy two vessels with carrying value of \$3,322,526 from All Oceans Transportation Inc., an equity-method investee. The vessels will be delivered after April 2004.

## **24. FINANCIAL INSTRUMENTS**

Under Statement of Financial Accounting Standards No. 27, "Disclosure of Financial Instruments," the information on the Corporation's financial instruments is shown as follows:

- a. The Corporation used derivative instruments for trading and nontrading purposes for the years ended December 31, 2003 and 2002. Nontrading purposes refer to the Corporation's hedging of exchange rate fluctuations on net assets or liabilities denominated in foreign currency; trading purposes refer to the Corporation's intent to profit from derivative transactions. As of December 31, 2003 and 2002, the Corporation had no open derivative contracts.

1) The realized gains on derivative instruments, shown as a component in the accompanying income statements, are as follows:

a) For trading purposes

|                            | <b><u>Years Ended December 31</u></b> |                    |
|----------------------------|---------------------------------------|--------------------|
|                            | <b><u>2003</u></b>                    | <b><u>2002</u></b> |
| Forward exchange contracts | \$ 1,469                              | \$ -               |
| Foreign-currency option    | <u>4,318</u>                          | <u>378</u>         |
|                            | <u>\$ 5,787</u>                       | <u>\$ 378</u>      |

b) For nontrading purposes

|                               |                   |                 |
|-------------------------------|-------------------|-----------------|
| Cross-currency swap contracts | \$ 12,025         | \$ 5,783        |
| Forward exchange contracts    | 1,607             | 319             |
| Foreign-currency option       | ( <u>11,284</u> ) | <u>-</u>        |
|                               | <u>\$ 2,348</u>   | <u>\$ 6,102</u> |

2) Market risk

The Corporation is exposed to market risk arising from adverse exchange rate fluctuations on the cross-currency swap contract, forward exchange contracts and foreign-currency option contracts. The Corporation entered into nontrading purpose contracts to hedge the effects of adverse exchange rate fluctuations on foreign-currency net assets or liabilities. Since the contracts will be settled at net or nominal amounts, the market risk is not material. Further, the Corporation's observance of proper procedures when buying contracts for trading purposes as well as setting break-even points help the Corporation avoid losses that significantly impact its operations.

3) Liquidity risk, cash-flow risk and future cash demand

The cross-currency swap contracts and forward exchange contracts are settled at net or nominal amounts based on the Corporation's preference, and the exchange rate is fixed for foreign-currency options. As a result, the expected cash demand is not material. Management believes that the Corporation has enough operating capital to meet its cash demand.

4) The purpose of derivative financial instruments held or issued and the strategies to meet the purpose

There were no open contracts as of December 31, 2003 and 2002. The Corporation uses cross-currency swap contracts, forward contracts and foreign-currency option with gains or losses that offset the gains or losses on foreign-currency net assets and liabilities. Through these contracts, the Corporation hedges most of the risks in the market. The exchange rates on the contracts are fixed. In addition, the Corporation evaluates the hedging effectiveness of the contracts periodically.

b. The fair values of the Corporation's financial instruments were as follows:

|  | <b>December 31</b>        |                   |                           |                   |
|--|---------------------------|-------------------|---------------------------|-------------------|
|  | <b>2003</b>               |                   | <b>2002</b>               |                   |
|  | <b>Carrying<br/>Value</b> | <b>Fair Value</b> | <b>Carrying<br/>Value</b> | <b>Fair Value</b> |
| <u>Nonderivative instruments</u>           |                           |                   |                           |                   |
| Assets                                     |                           |                   |                           |                   |
| Short-term financial instruments           |                           |                   |                           |                   |
| Cash and cash equivalents                  | \$ 6,614,016              | \$ 6,614,016      | \$ 1,758,190              | \$ 1,758,190      |
| Short-term investments                     | 13,900,013                | 13,900,013        | 6,130,776                 | 6,130,776         |
| Accounts receivable                        | 722,115                   | 722,115           | 1,290,695                 | 1,290,695         |
| Receivables from related parties           | 7,067,296                 | 7,067,296         | 2,228,974                 | 2,228,974         |
| Advances to shipping agents                | 558,745                   | 558,745           | 1,469,405                 | 1,469,405         |
| Pledged time deposits                      | -                         | -                 | 18,645                    | 18,645            |
| Investments in shares of stock             | 10,357,106                | 10,372,101        | 7,761,195                 | 7,761,195         |
| Long-term receivables from related parties | 5,381,850                 | 5,381,850         | 9,720,111                 | 9,720,111         |
| Liabilities                                |                           |                   |                           |                   |
| Short-term financial instruments           |                           |                   |                           |                   |
| Short-term debts                           | 15,080                    | 15,080            | 102,597                   | 102,597           |
| Payables to related parties                | 1,322,462                 | 1,322,462         | 1,793,123                 | 1,793,123         |
| Income tax payable                         | 850,688                   | 850,688           | 9,300                     | 9,300             |
| Accrued expenses                           | 2,124,035                 | 2,124,035         | 1,644,628                 | 1,644,628         |
| Payable to shipping agents                 | 1,438,397                 | 1,438,397         | 1,275,226                 | 1,275,226         |
| Bank loans                                 | 555,903                   | 555,903           | 1,563,750                 | 1,563,750         |
| Bonds                                      | 16,219,700                | 18,724,184        | 11,117,200                | 12,202,237        |
| Capital lease obligations                  | 1,085,501                 | 1,085,501         | 1,366,844                 | 1,366,844         |

The methods and assumptions applied in estimating fair values are as follows:

- 1) The carrying values of short-term financial instruments, except for short-term investments, approximate fair values because of the short maturities of these instruments.
- 2) Fair values of short-term investments and investments in shares of stock are based on market prices or, if market prices are unavailable, on the Corporation's equity in the equity-method investee's net assets or on investment costs of stocks with no quoted market prices.
- 3) Fair values of long-term receivable from related parties, bank loans, bonds, and capital lease obligations are based on market prices or, if market prices are unavailable, on the present values of the expected cash inflows or outflows. Discount rate used in determining the present values is based on the interest rate for bank loans that the Corporation can obtain under similar conditions.

## 25. ADDITIONAL DISCLOSURES

Except those mentioned in Note 24 and Schedules C to H, no additional disclosures are required by the Securities and Futures Commission for the Corporation and its investees and investments in Mainland China.



## 26. SEGMENT AND GEOGRAPHIC INFORMATION

- a. The Corporation operates in a single business, namely, ocean freight transportation.
- b. The Corporation had no revenue-generating unit (branch or office) outside Taiwan.
- c. Cargo transportation revenues

| <u>Line Service</u>     | <u>Years Ended December 31</u> |          |               |          |
|-------------------------|--------------------------------|----------|---------------|----------|
|                         | <u>2003</u>                    |          | <u>2002</u>   |          |
|                         | <u>Amount</u>                  | <u>%</u> | <u>Amount</u> | <u>%</u> |
| U.S. Western coast line | \$20,859,815                   | 33       | \$12,309,561  | 27       |
| Asia line               | 10,608,663                     | 17       | 8,038,722     | 18       |
| U.S. Eastern coast line | 9,575,710                      | 15       | 8,001,130     | 18       |
| European line           | 8,132,715                      | 13       | 5,609,478     | 12       |

- d. No single customer accounted for at least 10% of the Corporation's total operating revenues.

## **4. Parents and Subsidiaries Financial Reports as of Dec. 31, 2003**

### **4.1 INDEPENDENT AUDITORS' REPORT**

March 1, 2004

The Board of Directors and the Stockholders  
Yang Ming Marine Transport Corporation

We have audited the accompanying consolidated balance sheets of Yang Ming Marine Transport Corporation and its subsidiaries as of December 31, 2003 and 2002 and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements as of and for the years ended December 31, 2003 and 2002 of Yang Ming Shipping Europe GmbH, of which investment—related amounts of the Corporation are included in the accompanying consolidated financial statements. The assets of this subsidiary were 0.4% (NT\$274,533 thousand) and 0.4% (NT\$209,175 thousand) of the total consolidated assets as of December 31, 2003 and 2002, respectively. The sales of the subsidiary were 0.1% (NT\$79,232 thousand) and 0% (NT\$996 thousand) of the consolidated sales for the years ended December 31, 2003 and 2002, respectively. Also, we did not audit the financial statements of Transyang Shipping Pte. Ltd., Yang Ming Line (Singapore) Pte. Ltd., Yes Logistic (UK), Corstor Ltd. and Yang Ming—Italy as of and for the year ended December 31, 2003, and those of Kuang Ming Shipping Corp., Transyang Shipping Pte. Ltd., and Yang Ming Line (Singapore) Pte. Ltd. as of and for the year ended December 31, 2002, in which the Corporation and subsidiaries have equity-method investments. As shown in the accompanying balance sheets, the carrying values of these five investments were 1.9% (NT\$1,369,248 thousand presented as investment and NT\$1,058 thousand presented as liabilities) and 2.9% (NT\$1,719,597 thousand) of the total consolidated assets as of December 31, 2003 and 2002, respectively. The equity in these investees' net income was 3.8% (NT\$316,752 thousand) and 53.7% (NT\$614,370 thousand) of the consolidated income before income tax for the years ended December 31, 2003 and 2002, respectively. The financial statements of these investees were audited by other auditors whose reports have been furnished to us and our opinion, insofar as they relate to the amounts included for the investee companies mentioned above, is based solely on the reports of other auditors.

We conducted our audits in accordance with the Rules Governing Auditing and Certification of Financial Statements by Certified Public Accountants and generally accepted auditing standards in the Republic of China. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An

audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Yang Ming Marine Transport Corporation and its subsidiaries as of December 31, 2003 and 2002 and the results of its operations and its cash flows for the years then ended, in conformity with the Guidelines for Securities Issuers' Financial Reporting for Public Company and generally accepted accounting principles in the Republic of China.

As described in Note 3 to the consolidated financial statements, effective January 1, 2002, the Corporation adopted Statement of Financial Accounting Standards (SFAS) No. 30, "Accounting for Treasury Stocks," which requires the Corporation to treat its stocks held by subsidiaries as treasury stocks.

#### Notice to Readers

The accompanying financial statements are intended only to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in the Republic of China.

4.2 YANG MING MARINE TRANSPORT CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

DECEMBER 31, 2003 AND 2002

(In Thousands of New Taiwan Dollars, Except Par Value)

| ASSETS  | 2003                |            | 2002                |            |
|---|---------------------|------------|---------------------|------------|
|   | Amount              | %          | Amount              | %          |
| <b>CURRENT ASSETS</b>   |                     |            |                     |            |
| Cash and cash equivalents (Notes 2 and 5)   | \$ 7,339,205        | 10         | \$ 2,098,984        | 4          |
| Short-term investments—net (Notes 2 and 6)  | 13,900,013          | 19         | 6,130,776           | 10         |
| Accounts receivable—net of allowance for doubtful accounts of \$13,657 in 2003 and \$9,313 in 2002 (Note 2) | 1,366,545           | 2          | 1,816,983           | 3          |
| Receivables from related parties (Note 21)  | 1,397,045           | 2          | 557,393             | 1          |
| Shipping fuel—net (Note 2)  | 924,233             | 1          | 753,150             | 1          |
| Prepaid expenses (Note 21)  | 255,137             | -          | 263,409             | 1          |
| Advances to shipping agents (Note 21)   | 558,745             | 1          | 1,469,405           | 2          |
| Pledged time deposits (Note 22)   | -                   | -          | 18,645              | -          |
| Other current assets (Notes 2 and 17)   | 251,300             | -          | 412,879             | 1          |
| Total current assets  | 25,992,223          | 35         | 13,521,624          | 23         |
| <b>INVESTMENTS IN SHARES OF STOCK (Notes 2 and 7)</b>   |                     |            |                     |            |
| Equity method   | 3,521,760           | 5          | 3,472,832           | 6          |
| Cost method   | 1,308,222           | 2          | 1,268,541           | 2          |
| Deposit on subscriptions  | -                   | -          | 6,614               | -          |
| Total investments in shares of stocks   | 4,829,982           | 7          | 4,747,987           | 8          |
| <b>PROPERTIES (Notes 2, 8, 21 and 22)</b>   |                     |            |                     |            |
| Cost  |                     |            |                     |            |
| Land  | 48,388              | -          | 38,901              | -          |
| Buildings   | 549,723             | 1          | 521,410             | 1          |
| Containers and chassis  | 11,822,031          | 16         | 10,789,225          | 18         |
| Ships   | 25,499,801          | 35         | 29,882,770          | 50         |
| Leased containers and chassis   | 8,203,168           | 11         | 8,344,644           | 14         |
| Leasehold improvements  | 214,067             | -          | 190,741             | -          |
| Miscellaneous equipment   | 1,752,104           | 3          | 1,667,453           | 3          |
| Total cost  | 48,089,282          | 66         | 51,435,144          | 86         |
| Accumulated depreciation  | (18,180,117)        | (25)       | (19,895,307)        | (33)       |
| Construction in progress  | 29,909,165          | 41         | 31,539,837          | 53         |
|   | 2,685,756           | 3          | 602,643             | 1          |
| Net properties  | 32,594,921          | 44         | 32,142,480          | 54         |
| <b>OTHER ASSETS</b>   |                     |            |                     |            |
| Assets leased to others—net (Notes 2, 8 and 9)  | 1,065,235           | 1          | 1,106,569           | 2          |
| Nonoperating assets—net (Notes 2, 8, 10 and 22)   | 493,565             | 1          | 498,247             | 1          |
| Pledged deposits (Notes 22 and 23)  | 7,363,924           | 10         | 6,781,669           | 11         |
| Deferred charges—net (Note 2)   | 107,318             | -          | 393,179             | 1          |
| Prepaid expenses for long-term rent agreements  | 331,909             | 1          | 348,930             | -          |
| Receivables from related parties (Note 21)  | 596,843             | 1          | -                   | -          |
| Miscellaneous   | 84,107              | -          | 90,820              | -          |
| Total other assets  | 10,042,901          | 14         | 9,219,414           | 15         |
| <b>TOTAL ASSETS</b>   | <b>\$73,460,027</b> | <b>100</b> | <b>\$59,631,505</b> | <b>100</b> |

| LIABILITIES AND STOCKHOLDERS' EQUITY  | 2003                |            | 2002                |            |
|---|---------------------|------------|---------------------|------------|
|   | Amount              | %          | Amount              | %          |
| <b>CURRENT LIABILITIES</b>  |                     |            |                     |            |
| Short-term debts (Notes 11 and 22)  | \$ 16,514           | -          | \$ 110,203          | -          |
| Accounts payable  | 22,935              | -          | 76,835              | -          |
| Payables to related parties (Note 21)                                       | 766,727             | 1          | 501,570             | 1          |
| Income tax payable (Notes 2 and 17)   | 850,688             | 1          | 9,300               | -          |
| Accrued expenses  | 2,250,233           | 3          | 1,727,834           | 3          |
| Advances from customers (Note 21)   | 1,283,858           | 2          | 830,935             | 1          |
| Current portion of interest-bearing long-term debts (Notes 2, 8, 12 and 22) | 2,703,263           | 4          | 1,318,952           | 2          |
| Payables to shipping agents   | 2,201,711           | 3          | 2,681,956           | 5          |
| Other current liabilities (Notes 2 and 17)                                  | 858,710             | 1          | 736,908             | 1          |
| Total interest-bearing current liabilities                                  | 10,954,639          | 15         | 7,994,493           | 13         |
| <b>INTEREST-BEARING LONG-TERM DEBTS—Net of current portion</b>              |                     |            |                     |            |
| Bonds (Notes 2, 12 and 22)  | 15,060,800          | 21         | 11,117,200          | 19         |
| Bank loans (Notes 12 and 22)  | 3,985,738           | 5          | 6,605,245           | 11         |
| Capital lease obligations (Notes 2, 8, 12 and 22)                           | 7,688,659           | 10         | 7,470,014           | 12         |
| Total interest-bearing long-term debts                                      | 26,735,197          | 36         | 25,192,459          | 42         |
| RESERVE FOR LAND VALUE INCREMENT TAX (Note 13)                              | 479,639             | 1          | 479,639             | 1          |
| <b>OTHER LIABILITIES</b>  |                     |            |                     |            |
| Accrued pension liabilities (Notes 2 and 20)                                | 604,450             | 1          | 536,082             | 1          |
| Cumulative losses in excess of cost of investment (Notes 2 and 7)           | 1,058               | -          | 244,213             | -          |
| Deferred income tax liabilities—noncurrent (Notes 2 and 17)                 | 1,191,179           | 2          | 540,387             | 1          |
| Others (Notes 2, 7 and 14)  | 203,921             | -          | 287,248             | 1          |
| Total other liabilities   | 2,000,608           | 3          | 1,607,930           | 3          |
| Total liabilities   | 40,170,083          | 55         | 35,274,521          | 59         |
| <b>STOCKHOLDERS' EQUITY</b>   |                     |            |                     |            |
| Capital stock—\$10 par value  |                     |            |                     |            |
| Authorized—2,400,000 thousand shares  |                     |            |                     |            |
| Issued—1,946,707 and 1,834,316 thousand shares in 2003 and 2002             | 19,467,065          | 27         | 18,343,160          | 31         |
| Certificates of conversion of bonds to stock—10,224 thousand shares         | 102,234             | -          | -                   | -          |
| Total capital stock   | 19,569,299          | 27         | 18,343,160          | 31         |
| Capital surplus:  |                     |            |                     |            |
| Issue of stock in excess of par value                                       | 4,075,397           | 6          | 2,390,186           | 4          |
| Treasury stock transactions   | 234,855             | -          | 4,242               | -          |
| Equity in capital surplus reported by equity-method investees               | 5,816               | -          | 5,816               | -          |
| Total capital surplus   | 4,316,068           | 6          | 2,400,244           | 4          |
| Retained earnings:  |                     |            |                     |            |
| Legal reserve   | 528,295             | 1          | 414,623             | 1          |
| Special reserve   | 1,141,939           | 1          | 1,141,939           | 2          |
| Unappropriated earnings   | 7,836,692           | 11         | 2,424,970           | 4          |
| Total retained earnings   | 9,506,926           | 13         | 3,981,532           | 7          |
| Other items of stockholders' equity   |                     |            |                     |            |
| Unrealized loss on investments in shares of stock                           | (1)                 | -          | (21,293)            | -          |
| Cumulative translation adjustments  | 338,729             | -          | 186,469             | -          |
| Net loss not recognized as pension costs                                    | (18,457)            | -          | (7,687)             | -          |
| Total other items of stockholders' equity                                   | 320,271             | -          | 157,489             | -          |
| Treasury stocks—54,384 and 67,619 thousand shares in 2003 and 2002          | (422,620)           | (1)        | (525,441)           | (1)        |
| Total stockholders' equity  | 33,289,944          | 45         | 24,356,984          | 41         |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>                           | <b>\$73,460,027</b> | <b>100</b> | <b>\$59,631,505</b> | <b>100</b> |

The accompanying notes are an integral part of the consolidated financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

### 4.3 YANG MING MARINE TRANSPORT CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002 (In Thousands of New Taiwan Dollars, Except Amounts Per Share)

|   | 2003                |           | 2002                |           |
|---|---------------------|-----------|---------------------|-----------|
|   | Amount              | %         | Amount              | %         |
| OPERATING REVENUES (Notes 2 and 21)                             | \$72,631,630        | 100       | \$53,584,426        | 100       |
| OPERATING COSTS (Notes 2, 18 and 21)                            | <u>62,966,373</u>   | <u>87</u> | <u>51,589,043</u>   | <u>96</u> |
| GROSS INCOME  | <u>9,665,257</u>    | <u>13</u> | <u>1,995,383</u>    | <u>4</u>  |
| OPERATING EXPENSES (Notes 18 and 21)                            |                     |           |                     |           |
| Selling   | 1,479,333           | 2         | 793,503             | 2         |
| General and administrative                                      | <u>307,221</u>      | <u>-</u>  | <u>194,370</u>      | <u>-</u>  |
| Total operating expenses  | <u>1,786,554</u>    | <u>2</u>  | <u>987,873</u>      | <u>2</u>  |
| OPERATING INCOME  | <u>7,878,703</u>    | <u>11</u> | <u>1,007,510</u>    | <u>2</u>  |
| NONOPERATING INCOME AND GAINS                                   |                     |           |                     |           |
| Equity in investees' net income—net (Notes 2 and 7)             | 375,346             | 1         | 537,812             | 1         |
| Interest (Note 21)  | 348,148             | 1         | 266,903             | -         |
| Foreign exchange gain—net                                       | 290,131             | -         | 393,277             | 1         |
| Gain on market price recovery of short-term investment (Note 2) | 207,052             | -         | -                   | -         |
| Gain on sale of investments                                     | 164,973             | -         | 260,861             | -         |
| Gain on sale of properties and nonoperating assets              | 2,407               | -         | 89,403              | -         |
| Others  | <u>223,117</u>      | <u>-</u>  | <u>287,869</u>      | <u>1</u>  |
| Total nonoperating income                                       | <u>1,611,174</u>    | <u>2</u>  | <u>1,836,125</u>    | <u>3</u>  |
| NONOPERATING EXPENSES AND LOSSES                                |                     |           |                     |           |
| Interest (Note 8)   | 957,346             | 2         | 1,068,116           | 2         |
| Loss on disposal of properties                                  | 134,638             | -         | -                   | -         |
| Provision for losses on investments (Note 2)                    | 61,612              | -         | 363,610             | 1         |
| Others  | <u>97,755</u>       | <u>-</u>  | <u>268,021</u>      | <u>-</u>  |
| Total nonoperating expenses and losses                          | <u>1,251,351</u>    | <u>2</u>  | <u>1,699,747</u>    | <u>3</u>  |
| INCOME BEFORE INCOME TAX  | 8,238,526           | 11        | 1,143,888           | 2         |
| INCOME TAX EXPENSE (Notes 2 and 17)                             | <u>1,589,429</u>    | <u>2</u>  | <u>8,437</u>        | <u>-</u>  |
| CONSOLIDATED NET INCOME   | <u>\$ 6,649,097</u> | <u>9</u>  | <u>\$ 1,135,451</u> | <u>2</u>  |

(Continued)

|   | <u>2003</u>   |                             | <u>2002</u>   |                             |
|---|---|-----------------------------|---|-----------------------------|
|   | <u>Income</u><br><u>Before</u><br><u>Income</u><br><u>Tax</u> | <u>Net</u><br><u>Income</u> | <u>Income</u><br><u>Before</u><br><u>Income</u><br><u>Tax</u> | <u>Net</u><br><u>Income</u> |
|   | -   | -                           | -   | -                           |
| CONSOLIDATED PRIMARY EARNINGS PER SHARE (Note 19) | <u>\$ 4.59</u>  | <u>\$ 3.70</u>              | <u>\$ 0.65</u>  | <u>\$ 0.64</u>              |
| CONSOLIDATED DILUTED EARNINGS PER SHARE (Note 19) | <u>\$ 4.02</u>  | <u>\$ 3.24</u>              | <u>\$ 0.65</u>  | <u>\$ 0.64</u>              |

Pro forma information, assuming that the Corporation's stocks held by subsidiaries are accounted for as investments rather than as treasury stocks (Notes 2, 3, 16 and 19), is as follows:

|   | <u>2003</u>   |                             | <u>2002</u>   |                             |
|---|---|-----------------------------|---|-----------------------------|
|   | <u>Income</u><br><u>Before</u><br><u>Income</u><br><u>Tax</u> | <u>Net</u><br><u>Income</u> | <u>Income</u><br><u>Before</u><br><u>Income</u><br><u>Tax</u> | <u>Net</u><br><u>Income</u> |
| CONSOLIDATED NET INCOME                 | <u>\$8,936,375</u>  | <u>\$7,346,946</u>          | <u>\$1,310,234</u>  | <u>\$1,301,797</u>          |
| CONSOLIDATED PRIMARY EARNINGS PER SHARE | <u>\$ 4.81</u>  | <u>\$ 3.96</u>              | <u>\$ 0.71</u>  | <u>\$ 0.71</u>              |
| CONSOLIDATED DILUTED EARNINGS PER SHARE | <u>\$ 4.23</u>  | <u>\$ 3.48</u>              | <u>\$ 0.71</u>  | <u>\$ 0.70</u>              |

The accompanying notes are an integral part of the consolidated financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

(Concluded)

4.4 YANG MING MARINE TRANSPORT CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002  
(In Thousands of New Taiwan Dollars, Except Amounts Per Share)

|   | Capital Stock (\$10 Par Value) |                      | Capital Surplus (Notes 2 and 15)              |                      |  |                             |                            |  |                     | Retained Earnings (Notes 2 and 15) |                     |   |                     | Other Items of Stockholder's Equity (Note 2)      |                                    |  |                   | Treasury Stocks (Notes 2, 3 and 16) | Total Stockholders' Equity |
|---|--------------------------------|----------------------|---|----------------------|--|-----------------------------|----------------------------|--|---------------------|------------------------------------|---------------------|---|---------------------|---|------------------------------------|--|-------------------|-------------------------------------|----------------------------|
|   | Shares (thousands)             | Amount               | Certificates of conversion of bonds to stocks | Total                | Paid-in capital in excess of par value | Treasury stock transactions | Gain on sale of properties | Equity on capital surplus reported by equity-accounted investees | Total               | Legal reserve                      | Special reserve     | Unappropriated earnings (accumulated deficit) | Total               | Unrealized loss on investments in shares of stock | Cumulative translation adjustments | Net loss not recognized as pension costs | Total             |                                     |                            |
|   |                                |                      |   |                      |  |                             |                            |  |                     |                                    |                     |   |                     |   |                                    |  |                   |                                     |                            |
| BALANCE, JANUARY 1, 2002  | 1,834,316                      | \$ 18,343,160        | \$ -  | \$ 18,343,160        | \$ 2,390,186                           | \$ -                        | \$ 1,431,387               | \$ 7,087   | \$ 3,828,660        | \$ 906,167                         | \$ 1,141,939        | (\$ 634,683)                                  | \$ 1,413,423        | (\$ 3,172)  | \$ 470,960                         | \$ -                                     | \$ 467,788        | \$ -                                | \$ 24,053,031              |
| Offset of accumulated losses in 2001  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | ( 634,683)                         | -                   | 634,683                                       | -                   | -   | -                                  | -  | -                 | -                                   | -                          |
| Reclassification of the Corporation's stocks held by subsidiaries into treasury stocks—67,619 thousand shares                         | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | ( 525,441)                          | ( 525,441)                 |
| Disposal of the Corporation's stocks held by subsidiaries   | -                              | -                    | -   | -                    | -                                      | 4,242                       | -                          | -  | 4,242               | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | -                                   | 4,242                      |
| Consolidated net income in 2002   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | 1,135,451                                     | 1,135,451           | -   | -                                  | -  | -                 | -                                   | 1,135,451                  |
| Reclassification of capital surplus from gain on sales of properties to retained earnings   | -                              | -                    | -   | -                    | -                                      | -                           | ( 1,431,387)               | -  | ( 1,431,387)        | 143,139                            | -                   | 1,288,248                                     | 1,431,387           | -   | -                                  | -  | -                 | -                                   | -                          |
| Translation adjustments   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | ( 284,728)  | -                                  | ( 284,728)                               | -                 | ( 284,728)                          | -                          |
| Reversal of recognized equity in the capital surplus reported by equity-method investee as a result of the disposal of the investment | -                              | -                    | -   | -                    | -                                      | -                           | -                          | ( 9)   | ( 9)                | -                                  | -                   | 9   | 9                   | 3,027   | 237                                | -  | 3,264             | -                                   | 3,264                      |
| Recognition of minimum accrued pension liability  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | -   | ( 7,687)                           | ( 7,687)                                 | -                 | ( 7,687)                            | -                          |
| Recognition of unrealized loss on investments in shares of stock  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | ( 21,292)           | -   | -                                  | ( 21,292)                                | -                 | ( 21,292)                           | -                          |
| Equity in changes in capital surplus reported by equity-method investees  | -                              | -                    | -   | -                    | -                                      | -                           | ( 1,262)                   | ( 1,262)   | -                   | -                                  | -                   | 1,262   | 1,262               | 144   | -                                  | -  | 144               | -                                   | 144                        |
| 51 BALANCE, DECEMBER 31, 2002   | 1,834,316                      | 18,343,160           | -   | 18,343,160           | 2,390,186                              | 4,242                       | -                          | 5,816  | 2,400,244           | 414,623                            | 1,141,939           | 2,424,970                                     | 3,981,532           | ( 21,293)   | 186,469                            | ( 7,687)                                 | 157,489           | ( 525,441)                          | 24,356,984                 |
| Appropriation of 2002 earnings  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | 113,672                            | -                   | ( 113,672)                                    | -                   | -   | -                                  | -  | -                 | -                                   | -                          |
| Legal reserve   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | ( 23,113)                                     | ( 23,113)           | -   | -                                  | -  | -                 | -                                   | ( 23,113)                  |
| Bonus to employees  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | ( 1,100,590)                                  | ( 1,100,590)        | -   | -                                  | -  | -                 | -                                   | ( 1,100,590)               |
| Cash dividends—\$0.6 per share  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | -                                   | -                          |
| Cash dividends acquired by subsidiaries   | -                              | -                    | -   | -                    | -                                      | 32,643                      | -                          | -  | 32,643              | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | -                                   | 32,643                     |
| Disposal of the Corporation's stocks held by subsidiaries   | -                              | -                    | -   | -                    | -                                      | 197,970                     | -                          | -  | 197,970             | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | 102,821                             | 300,791                    |
| Consolidated net income in 2003   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | 6,649,097                                     | 6,649,097           | -   | -                                  | -  | -                 | -                                   | 6,649,097                  |
| Reversal of unrealized loss on investments in shares of stock   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | 21,292  | -                                  | -  | 21,292            | -                                   | 21,292                     |
| Translation adjustments   | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | -   | 152,260                            | -  | 152,260           | -                                   | 152,260                    |
| Domestic convertible bonds converted into certificates of conversion of bonds to stock and capital stocks                             | 112,391                        | 1,123,905            | 102,234                                       | 1,226,139            | 1,685,211                              | -                           | -                          | -  | 1,685,211           | -                                  | -                   | -   | -                   | -   | -                                  | -  | -                 | -                                   | 2,911,350                  |
| Recognition of minimum accrued pension liability  | -                              | -                    | -   | -                    | -                                      | -                           | -                          | -  | -                   | -                                  | -                   | -   | -                   | -   | ( 10,770)                          | ( 10,770)                                | -                 | ( 10,770)                           | -                          |
| BALANCE, DECEMBER 31, 2003  | <u>1,946,707</u>               | <u>\$ 19,467,065</u> | <u>\$ 102,234</u>                             | <u>\$ 19,569,299</u> | <u>\$ 4,075,397</u>                    | <u>\$ 234,855</u>           | <u>\$ -</u>                | <u>\$ 5,816</u>  | <u>\$ 4,316,068</u> | <u>\$ 528,295</u>                  | <u>\$ 1,141,939</u> | <u>\$ 7,836,692</u>                           | <u>\$ 9,506,926</u> | <u>(\$ -1)</u>                                    | <u>\$ 338,729</u>                  | <u>(\$ 18,457)</u>                       | <u>\$ 320,271</u> | <u>(\$ 422,620)</u>                 | <u>\$ 33,289,944</u>       |

The accompanying notes are an integral part of the consolidated financial statements.

(With Deloitte & Touche auditors' report dated March 1, 2004)

## 4.5 YANG MING MARINE TRANSPORT CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002 (In Thousands of New Taiwan Dollars)

|  | <u>2003</u>       | <u>2002</u>        |
|--|-------------------|--------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                   |                    |
| Consolidated net income  | \$ 6,649,097      | \$ 1,135,451       |
| Adjustments to reconcile consolidated net income with net cash provided by operating activities: |                   |                    |
| Depreciation   | 3,541,984         | 3,586,651          |
| Amortization   | 269,070           | 221,851            |
| Gain on sale of investments  | ( 164,973 )       | ( 260,861 )        |
| Net loss (gain) on sale of properties and nonoperating assets                                    | 132,231           | ( 89,403 )         |
| Provision for pension cost   | 57,597            | 76,760             |
| Provision for losses on investments  | 61,612            | 363,610            |
| Equity in investees' net income—net  | ( 375,346 )       | ( 537,812 )        |
| Gain on market price recovery of short-term investments  | ( 207,052 )       | -                  |
| Provision for losses on properties   | -                 | 170,000            |
| Cash dividends received from equity-method investments   | 119,579           | 41,141             |
| Deferred income taxes  | 736,416           | 5,269              |
| Others   | ( 32,991 )        | ( 52,987 )         |
| Changes in operating assets and liabilities:   |                   |                    |
| Decrease (increase) in:  |                   |                    |
| Accounts receivable  | 446,095           | ( 407,726 )        |
| Receivables from related parties   | ( 311,412 )       | ( 124,877 )        |
| Shipping fuel  | ( 180,569 )       | ( 187,115 )        |
| Prepaid expenses   | 8,272             | 94,907             |
| Advances to shipping agents  | 910,660           | ( 499,828 )        |
| Pledged time deposits- current   | 18,645            | 416,264            |
| Other current assets   | 122,881           | 100,455            |
| Prepaid expenses for long-term rent agreements   | 17,021            | ( 137,315 )        |
| Increase (decrease) in:  |                   |                    |
| Accounts payable   | ( 53,900 )        | 32,071             |
| Payables to related parties  | 239,613           | ( 410,861 )        |
| Income tax payable   | 841,388           | -                  |
| Accrued expenses   | 538,843           | 744,159            |
| Payables to shipping agents  | ( 480,245 )       | ( 812,742 )        |
| Advances from customers  | 452,923           | ( 71,003 )         |
| Other current liabilities  | <u>169,461</u>    | <u>( 285,111 )</u> |
| Net cash provided by operating activities  | <u>13,526,900</u> | <u>3,110,948</u>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                   |                    |
| Increase in short-term investments   | ( 7,433,661 )     | ( 4,407,989 )      |
| Acquisition of investments in shares of stock  | ( 73,402 )        | ( 187,453 )        |
| Proceeds from disposal of investments in shares of stock   | 36,450            | 389,077            |
| Acquisition of properties  | ( 5,240,158 )     | ( 1,112,799 )      |
| Proceeds from sale of properties and nonoperating assets   | 393,314           | 182,480            |
| Increase in pledged deposits   | ( 582,255 )       | ( 327,210 )        |

(Continued)



|   | <u>2003</u>          | <u>2002</u>         |
|---|----------------------|---------------------|
| Increase in deferred charges  | (\$ 37,608)          | (\$ 270,849)        |
| Decrease (increase) in other assets   | <u>36,019</u>        | <u>( 62,650)</u>    |
| Net cash used in investing activities   | <u>( 12,901,301)</u> | <u>( 5,797,393)</u> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                      |                     |
| Repayments of principal on short-term debts   | ( 93,689)            | ( 92,080)           |
| Proceeds from interest-bearing long-term debts  | 10,485,400           | 3,198,749           |
| Repayment of principal of interest-bearing long-term debts  | ( 4,748,950)         | ( 3,176,440)        |
| Payment of capital lease obligations  | 216,005              | 207,308             |
| Decrease in other liabilities   | ( 36,509)            | ( 3,897)            |
| Payment of dividends and employees' bonus   | <u>( 1,122,705)</u>  | <u>-</u>            |
| Net cash provided by financing activities   | <u>4,699,552</u>     | <u>133,640</u>      |
| EFFECT OF EXCHANGE RATE CHANGES   | <u>( 84,930)</u>     | <u>39,323</u>       |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS  | 5,240,221            | ( 2,513,482)        |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR  | <u>2,098,984</u>     | <u>4,612,466</u>    |
| CASH AND CASH EQUIVALENTS, END OF YEAR  | <u>\$ 7,339,205</u>  | <u>\$ 2,098,984</u> |
| <b>SUPPLEMENTAL INFORMATION</b>   |                      |                     |
| Interest paid (excluding capitalized interest)  | <u>\$ 1,252,296</u>  | <u>\$ 1,056,431</u> |
| Income tax paid   | <u>\$ 7,952</u>      | <u>\$ 4,199</u>     |
| Noncash investing and financing activities  |                      |                     |
| Reclassification of investments in shares of stock into short-term investments  | <u>\$ -</u>          | <u>\$ 122,753</u>   |
| Reclassification of the Corporation's stock held by subsidiaries from investments into treasury stocks                                | <u>\$ -</u>          | <u>\$ 525,441</u>   |
| Reclassification of nonoperating assets to properties   | <u>\$ 5,164</u>      | <u>\$ 187,934</u>   |
| Reclassification of assets leased to others to properties   | <u>\$ 38,979</u>     | <u>\$ -</u>         |
| Current portion of interest-bearing long-term debts   | <u>\$ 2,703,263</u>  | <u>\$ 1,318,952</u> |
| Domestic unsecured convertible bonds converted into capital stock and certificates of bonds convertible to stocks and capital surplus | <u>\$ 2,911,350</u>  | <u>\$ -</u>         |
| Cash paid for acquisition of properties:  |                      |                     |
| Costs of properties acquired  | \$ 5,214,294         | \$ 1,264,505        |
| Increase in capital lease obligations   | -                    | ( 135,450)          |
| Increase in payables to related parties   | ( 25,544)            | -                   |
| Decrease (increase) in payable for equipment  | <u>51,408</u>        | <u>( 16,256)</u>    |
|   | <u>\$ 5,240,158</u>  | <u>\$ 1,112,799</u> |
| Proceeds from sale of properties and nonoperating assets  |                      |                     |
| Total contracted selling prices   | \$ 1,063,639         | \$ 182,480          |
| Increase in long-term receivables from related parties  | ( 596,843)           | -                   |
| Increase in other receivables   | ( 44,174)            | -                   |
| Increase in long-term receivables   | <u>( 29,308)</u>     | <u>-</u>            |
|   | <u>\$ 393,314</u>    | <u>\$ 182,480</u>   |

The accompanying notes are an integral part of the consolidated financial statements.  
(With Deloitte & Touche auditors' report dated March 1, 2004)

(Concluded)